

## COURSE OFFERINGS BY SEMESTER

### PNP COURSES (excluding core and capstone)

In order to assist students in planning out their programs, we make every effort to anticipate course offerings and make that information available. The following lists are our projected offerings for the PNP Program for 2012-2014:

#### OFFERED FALL AND SPRING SEMESTERS

- PADM-GP 2110 Strategic Management\* – Prerequisite: CORE-GP 1020
- PADM-GP 2125 Foundations of Nonprofit Management – Prerequisite: CORE-GP 1020
- PADM-GP 2135 Developing Human Resources – Prerequisite: CORE-GP 1020
- PADM-GP 2140 Public Economics and Finance – Prerequisites: CORE-GP 1011, CORE-GP 1018; CORE-GP 1021 may be taken concurrently
- PADM-GP 2170 Performance Measurement and Management for Public, Nonprofit, an Health Care Organizations – Prerequisite: CORE-GP 1020
- PADM-GP 2171 Program Analysis and Evaluation – Prerequisites: CORE-GP 1011, CORE-GP 1022\*
- PADM-GP 2411 Policy Formation and Analysis – Prerequisite: CORE-GP 1022
- PADM-GP 2875 Estimating Impacts in Policy Research – Prerequisites: PADM-GP 2171, PADM-GP 2902
- PADM-GP 2902 Multiple Regression and Intro to Econometrics – Prerequisite: CORE-GP 1011 or the equivalent and basic computing proficiency.
- PADM-GP 4101 Conflict Management and Negotiation\*\*\*
- PADM-GP 4112 Building Effective Teams\*\*\*
- PADM-GP 4130 Fundamentals of Accounting – Prerequisite: CORE-GP 1021
- PADM-GP 4188 The Business and Psychology of Social Entrepreneurship – Prerequisite: CORE-GP 1020

#### OFFERED IN THE FALL SEMESTER

- NONCR-GP 0909 Debt Structuring Workshop (0 points, non-credit)
- PADM-GP 2107 Nonprofit Law
- PADM-GP 2110 Strategic Management (international section w/ J. Spiro) – Prerequisite: CORE-GP 1020
- PADM-GP 2119 Marketing for Nonprofit Organizations – Prerequisite: CORE-GP 1020
- PADM-GP 2143 Government Budgeting – Prerequisites: CORE-GP 1011, CORE-GP 1018, CORE-GP 1021
- PADM-GP 2144 Debt Financing and Management for Public Organizations – Prerequisite: CORE-GP 1021
- PADM-GP 2145 Design Thinking: A Creative Approach to Problem Solving and Creating Impact

PADM-GP 2147 Corporate Finance and Public Policy - Prerequisites: CORE-GP 1018; CORE-GP 1021

PADM-GP 2172 Advanced Empirical Methods for Policy Analysis– Prerequisites: CORE-GP 1011, PADM-GP 2902

PADM-GP 2196 Public Leadership and Moral Courage

PADM-GP 2242 Financial Management for International Organizations – Prerequisites: CORE-GP 1021

URPL-GP 2415 Public Policy and Planning in New York

PADM-GP 2443 Financing Urban Government – Prerequisites: CORE-GP 1018 and PADM-GP 2140 [next offered in 2013]

URPL-GP 2452 Transformation of the Urban Economy – Prerequisites: CORE-GP 1011; PADM-GP 2140 or URPL-GP 2608

URPL-GP 2620 Race and Class in American Cities

URPL-GP 2639 Real Estate Finance – Prerequisites: CORE-GP 1018, CORE-GP 1021

PADM-GP 4110 Project Management

PADM-GP 4114 Surveys and Interviews – Prerequisite: CORE-GP 1011

PADM-GP 4116 Participatory Policy Making: Knowledge Production, Competing Interests, and Advancing Inclusive Policy Outcomes in the Public Sphere

PADM-GP 4131 Fundraising for Public and Nonprofit Organizations – Prerequisite: CORE-GP 1020

PADM-GP 4132 Governance of Public and Private Finance: Policy, Law and Business – Prerequisites: CORE –GP 1020, PADM-GP 4131

PADM-GP 4135 Nonprofit Governance – Prerequisite: CORE-GP 1020

PADM-GP 4137 Strategic Communication for Nonprofit and Public Managers

PADM-GP 4224 The United States and the World: Foreign Policy and the 2012 Elections

PADM-GP 4401 Criminal Justice and Neighborhoods: Impacts on Communities and Policy Solutions – Prerequisites: CORE-GP 1011 and CORE-GP 1022 or URPL-GP 2660

PADM-GP 4402 Juvenile Justice Issues: New York's Response to Juvenile Crime and Delinquency

PADM-GP 4420 Current Debates in U.S. National Food Politics and Policy

PADM-GP 4619 The Arts and Artist in Urban Revitalization – Prerequisites: CORE-GP 1022, or permission from the instructor

## **OFFERED IN THE SPRING SEMESTER**

PADM-GP 1901 Reflective Practice Learning from Work – Prerequisite: CORE-GP 1020

PADM-GP 2106 Community Organizing\*\*\*

PADM-GP 2109 The Legal Context for Policy and Public Management - Prerequisites: CORE-GP 1020 or CORE-GP 1022

PADM-GP 2131 Organizational and Managerial Development – Prerequisite: CORE-GP 1020

PADM-GP 2132 Designing Organizational Change [next offered in 2013]

PADM-GP 2134 Exploring Changes in Labor

PADM-GP 2138 Macroeconomics – Prerequisites: CORE-GP 1018, CORE-GP 1021

PADM-GP 2142 Financial Management for Nonprofit– Prerequisite:  
CORE-GP 1021 [next offered in 2013]

PADM-GP 2146 Municipal Public Finance – Prerequisite: PADM-GP 2144 or Permission of the  
instructor

PADM-GP 2178 Power and Influence in Organizations and Politics – Prerequisite:  
CORE-GP 1020 [may not be taught again until 2013]

PADM-GP 2186 Leadership and Social Transformation – Prerequisites: CORE-GP 1020 and  
CORE-GP 1022 or URPL-GP 2660 [next offered in 2013]

PADM-GP 2225 Organizing for Human Rights\*\*\*

PADM-GP 2236 Protecting Rights and Promoting Development: Labor and Environmental  
Standards in the Global Economy [next offered in 2014]

PADM-GP 2245 Financing Local Government

PADM-GP 2407 Advocacy Lab: How to Make Change Happen – Prerequisites: CORE-GP 1020  
or CORE-GP 1022

PADM-GP 2413 Philanthropy and Public Policy

PADM-GP 2414 Public Policy for Metropolitan Regions

PADM-GP 2441 The Economics of Education Policy and Finance – Prerequisites:  
CORE-GP 1011, CORE-GP 1018, PADM-GP 2902

PADM-GP 2445 Poverty, Inequality and Policy – Prerequisites: CORE-GP 1011, CORE-GP 1018  
and CORE-GP 1022 or URPL-GP 2660 [next offered in 2013]

PADM-GP 2446 Public Policy and the Arts – Prerequisite: CORE-GP 1022

URPL-GP 2470 Transportation Policy – Prerequisites: CORE-GP 1020; CORE-GP 1022 or  
URPL-GP 2660

PADM-GP 2472 Environmental Economics – Prerequisite: CORE-GP 1018

URPL-GP 2608 Urban Economics – Prerequisite: CORE-GP 1018; Pre-or co-requisite:  
CORE-GP 1011

PADM-GP 4105 Cross-Cultural Negotiation – Prerequisite: PADM-GP 4101

PADM-GP 4108 Advanced Negotiation and Mediation – Prerequisite: PADM-GP 4101

PADM-GP 4111 Managing Service Delivery

PADM-GP 4113 Evidence-Based Management

PADM-GP 4120 Labor Management Cooperation\*\*\*

PADM-GP 4121 Governmental Financial Condition Analysis – Prerequisites: CORE-GP 1011,  
CORE-GP 1018, and CORE-GP 1021

PADM-GP 4128 Financial Statement Analysis for Healthcare and Not-for-Profit Organizations  
– Prerequisite: CORE-GP 1021

PADM-GP 4138, Financial Accounting in Government, Not-for-Profit, and Health  
Organizations – Prerequisites: CORE-GP 1021; PADM-GP 4130 [next offered in 2013]

PADM-GP 4139 Investment Management in the Public and Nonprofit Sectors\*\*\*

PADM-GP 4142 Tools for Managing Nonprofits: Compliance, Internal Control, and Ethics\*\*\*

PADM-GP 4146 Large Scale Change: Processes and Techniques for Public and Private  
Settings– Prerequisite: CORE-GP 1020\*\*\* [next offered in 2013]

PADM-GP 4152 Ethical Issues in Public Service– Prerequisite: CORE-GP 1020

PADM-GP 4430 Critical Race Theory– Prerequisite: CORE-GP 1020

### **OFFERED IN THE SUMMER**

PADM-GP 2110 Strategic Management – Prerequisite: CORE-GP 1020

PADM-GP 2112 Men and Women in the Workplace

PADM-GP 2116 Developing Management Skills – Prerequisite: CORE-GP 1020

PADM-GP 2119 Marketing for Nonprofit Organizations – Prerequisite: CORE-GP 1020

PADM-GP 2140 Public Economics and Finance – Prerequisites: CORE-GP 1011,  
CORE-GP 1018; CORE-GP 1021 concurrently

PADM-GP 2171 Program Analysis and Evaluation – Prerequisites: CORE-GP 1011,  
CORE-GP 1022

PADM-GP 2430 Public-Private Collaboration for Social Problem Solving: Comparative  
Perspective [not offered until 2013]

PADM-GP 2902 Multiple Regression and Intro to Econometrics – Prerequisite: CORE-GP 1011  
or the equivalent and basic computing proficiency.

PADM-GP 4101 Conflict Management and Negotiation

PADM-GP 4110 Project Management

PADM-GP 4112 Building Effective Teams

PADM-GP 4131 Fundraising for Public and Nonprofit Organizations – Prerequisite:  
CORE-GP 1020

PADM-GP 4134 Managing Corporate Partnerships and Social Responsibility

PADM-GP 4150 Leveraging I.T. for Performance Management

Courses Marked with one asterisk (\*) offers an international section in the fall

Courses Marked with three asterisks (\*\*\*) are offered during the January intersession