

**NYU Wagner**  
**Public and Nonprofit Management and Policy Program**  
**Requirement Checksheet**

**I. SCHOOLWIDE CORE [20 credits]**

All students must complete or waive the following:

	Semester	Credits
P11.1011 Statistics		
P11.1018 Microeconomics		
P11.1020 Managing Public Service Organizations		
P11.1021 Financial Management		
P11.1022 Introduction to Public Policy		
Computer Proficiency (SPSS & Excel - 0 credits)		
Professional Experience Requirement (if required - 0 credits)		

Subtotal \_\_\_\_

**II. PNP SPECIALIZATION REQUIREMENTS**

**A. POLICY [20 credits]**

Students must complete the following 12 credits:

	Prerequisites	Semester	Credits
P11.2140 Public Economics and Finance	P11.1011, P11.1018; P11.1021 concurrently		
P11.2171 Program Analysis & Evaluation	P11.1011, P11.1018, P11.1022		
P11.2902 Multiple Regression and Introduction to Econometrics	P11.1011, SPSS knowledge		

Students are also required to take one policy formation course (4 credits) from among the following:

P11.2411 Policy Formation and Policy Analysis	P11.1022		
P11.2836 Current Issues in Health Policy	P11.1022		
P11.2415 Public Policy and Planning in New York	P11.1022		

Students are generally expected to take the following course to complete the specialization (necessary for quantitative analyst positions\*):

P11.2875 Estimating Impacts in Policy Research	P11.2171, P11.2902		
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Under consultation with their faculty advisor, students whose work will focus more on institutions and the policy process\*\* are not required to take P11.2875.

\* For analysis-oriented positions, such as policy analysts in a government agency, evaluation work in a nonprofit, and associates in a research organization.

\*\* For positions more focused on the political dimensions of the policy arena- such as staff positions on the hill or with advocacy organizations, and inter-governmental positions in a government agency, mayor's office, or legislative office.

Students may wish to choose policy-oriented electives from the list below.

P11.2145 Public Finance in Developing Countries	P11.2140		
P11.2228 Politics of International Development	P11.1018, P11.1022, and P11.2214		
P11.2230 International Economic Development: Gov'ts, Markets, Communities	P11.1011, P11.1018		
P11.2416 Project, Program and Policy Evaluation in Developing Countries	P11.1011, P11.1018		
P11.2418 Policy Issues in Primary and Secondary Education	P11.1022		
P11.2441 Economics of Education: Policy and Finance	P11.1011, P11.1018, P11.2902		
P11.2445 Urban Poverty	P11.1011, P11.1018		
P11.2463 Public Policy and the Arts	P11.1022		
P11.2470 Transportation Policy	P11.1020; P11.1022 or P11.2660		
P11.2608 Urban Economics	P11.1018; P11.1011 concurrently		
P11.2622 Public Policy and the Shaping of Wealth and Poverty in the United States	P11.1018; P11.1022 concurrently		
P11.2665 Decentralized Dev Planning & Policy Reform in Dev Countries	P11.1022 or P11.2660		
P11.2867 Health Care Reform: Comparative Perspectives	P11.1830		
P11.2868 Mental Health Policy and Service Delivery	P11.1830		

Subtotal \_\_\_\_

**B. MANAGEMENT [20 credits]**

Students must complete the following 12 credits\*\*\*:

	Prerequisites	Semester	Credits
P11.2110 Strategic Management	P11.1020		
P11.2135 Developing Human Resources	P11.1020		
P11.2170 Performance Measurement and Management***	P11.1020		

\*\*\* P11.2170 is recommended but not required for students who entered Wagner prior to Summer 2007.

Subtotal \_\_\_\_

And must complete 8 credits from the following\*\*\*\*:

**Strategy & Organizations**

	Prerequisites	Semester	Credits
P11.1833 Health Services Management	P11.1020, P11.1830		
P11.2106 Community Organizing			
P11.2107 Nonprofit Law			
P11.2119 Marketing for Nonprofit Organizations	P11.1020		
P11.2125 Foundations of Nonprofit Management	P11.1020		
P11.2131 Organizational and Managerial Development	P11.1020		
P11.2132 Designing Organizational Change	P11.1020		
P11.2158 Contracting Out: Management and Policy Issues	P11.1020, P11.1022		
P11.2210 International Organizations and their Management: The UN System			
P11.2216 International Organizations: NGOs			

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P11.2244 Global Health Governance and Management	P11.1022, P11.2214		
P11.4125 Advocacy for Public and Nonprofit Organizations (2 credits)			
P11.4131 Fundraising for Public and Nonprofit Organizations (2 credits)			
P11.4134 Managing Corporate Partnerships and Social Responsibility (2 credits)			
P11.4135 Nonprofit Governance (2 credits)	P11.1020		
P11.4137 Strategic Communications for Nonprofit and Public Managers (2 credits)			

**Human Resources & Organizational Behavior**

P11.1901 Reflective Practice: Learning from Work	P11.1020		
P11.2116 Developing Management Skills	P11.2110		
P11.2131 Organizational and Managerial Development	P11.1020		
P11.2206 Conflict and Development: Conflict-Sensitive Development and Development-Sensitive Peace Building (Meets in Amsterdam)			
P11.2178 Power and Influence in Organizations and Politics	P11.1020		
P11.2832 Human Resources Management in Health Care Organizations	P11.1833		
P11.4112 Building Effective Teams (2 credits)			
P11.4120 Labor-Management Cooperation (2 credits)			
P11.4201 Conflict Management and Negotiation (2 credits)			
P11.4205 Cross-Cultural and International Negotiations (2 credits)	P11.4201		
P11.4208 Advanced Negotiation and Mediation Skills (2 credits)	P11.4201		

**Organizational Performance Management**

P11.1833 Health Services Management	P11.1020, P11.1830		
P11.2111 Managing Service Delivery	P11.1011		
P11.2142 Financial Management for Nonprofit and International NGOs	P11.1021		
P11.2143 State and Local Government Budgeting	P11.1021		
P11.2158 Contracting Out: Management and Policy Issues	P11.1020, P11.1020		
P11.2171 Program Analysis and Evaluation	P11.1011, P11.1018 and P11.1022		
P11.2211 Program Development and Management for International Organizations			
P11.2825 Continuous Quality Improvement	P11.1011, P11.1833, computer proficiency		
P11.2855 Budgeting for Health Professionals			
P11.2902 Multiple Regression and Introduction to Econometrics	P11.1011, SPSS knowledge		
P11.4110 Project Management (2 credits)			
P11.4114 Surveys and Interviews (2 credits)			
P11.4123 Internet Application for Public and Nonprofit Organizations (2 credits)			
P11.4130 Financial Accounting Process and Elements (2 credits)	P11.1021		
P11.4138 Financial Accounting in Government, Not-for-Profit, and Health Care Organizations (2 credits)	P11.1021, P11.4130		
P11.4210 Governmental Financial Condition Analysis (2 credits)	P11.1011, P11.1018, P11.1021		
P11.4212 Cost Effectiveness in Nonprofit and Public Sectors (2 credits)	P11.1018, P11.1021, P11.2140 (recomm.)		
P11.4214 Budgeting at the Federal Level (2 credits)	P11.1011, P11.1021		
P11.4216 Financial Statements Analysis for Health Care and Not-for-Profit Organizations (2 credits)	P11.1021		

Subtotal \_\_\_\_

\*\*\*\* Students who entered Wagner prior to Summer 2007 are required to complete 12 credits from the list of courses.

**C. FINANCE [22 credits]\*\*\*\*\***

Students must complete the following 10 credits:

	Prerequisites	Semester	Credits
P11.2140 Public Economics & Finance	P11.1011, P11.1018; P11.1021 concurrently		
P11.2902 Multiple Regression and Intro to Econometrics	P11.1011, SPSS knowledge		
P11.4130 Financial Accounting Process and Elements (2 credits)	P11.1021		

And must complete 12 credits from the following:

<b>Public Finance</b>	Prerequisites	Semester	Credits
P11.1832 Health Economics and Payment Systems	P11.1011, P11.1018		
P11.2138 Macroeconomics	P11.1018, P11.1021		
P11.2145 Public Finance in Developing Countries	P11.1018		
P11.2230 International Economic Development: Gov'ts, Markets, Communities	P11.1011, P11.1018		
P11.2443 Financing Urban Governments	P11.1018, P11.2140		
P11.2608 Urban Economics	P11.1018; P11.1011 concurrently		

**Financial Management**

P11.2142 Financial Management for Nonprofit and NGOs	P11.1021		
P11.2143 State and Local Government Budgeting	P11.1021		
P11.2144 Debt Financing & Management for Public Organizations	P11.1021		
P11.2639 Real Estate Finance	P11.1018, P11.1021		
P11.2842 Financial Management Health Care Organizations	P11.1018, P11.1021		
P11.4138 Financial Accounting in Gov't, Nonprofit, Health Care Orgs (2 credits)	P11.1021, P11.4130		
P11.4141 Performance Auditing (2 credits)	P11.1021		
P11.4210 Governmental Financial Conditional Analysis (2 credits)	P11.1011, P11.1018, P11.1021		
P11.4212 Cost Effectiveness in Nonprofit/Public Sectors (2 credits)	P11.1018, P11.1021; P11.2140 (recomm.)		
P11.4214 Budgeting at the Federal Level (2 credits)	P11.1011, P11.1021		
P11.4216 Fin. Statement Analysis/Healthcare and Nonprofit Orgs (2 credits)	P11.1021		

Subtotal \_\_\_\_

\*\*\*\*\* Students who entered prior to Summer 2007 may follow the finance specialization requirements as per the Guide to Programs and Student Services the year of matriculation.

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**III. CAPSTONE [4 credits]**

	<b>Prerequisites</b>	<b>Semester</b>	<b>Credits</b>
Advanced Project (2 credits in fall/2 credits in spring)	Core, 3 specializ. courses*****		
or			
Applied Research (2 credits in fall/2 credits in spring)	Core, P11.2902, P11.2140, 1 specializ. course*****		
			Subtotal ____

**IV. ELECTIVES [16 - 14 credits]**

	<b>Prerequisites</b>	<b>Semester</b>	<b>Credits</b>
			Subtotal ____

**TOTAL CREDITS EARNED** \_\_\_\_\_

**TOTAL CREDITS REQUIRED TO GRADUATE**

**60**

\*\*\*\*\* Capstone prerequisites also include completion of Professional Experience Requirement, if required, a 3.0 GPA and specialization declaration. For complete Capstone prerequisites, including recommended courses or courses to take concurrently, see most recent Capstone prerequisite info available at: <http://www.wagner.nyu.edu/capstone/files/CapstonePrerequisites.pdf>