THOMAS D'AUNNO

Curriculum Vitae

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EDUCATION

1984	Ph.D., University of Michigan, Ann Arbor, Michigan Organizational Psychology
1978-1980	University of Maryland, Baltimore County, Maryland Community-Clinical Psychology
1974-1978	B.A., University of Notre Dame, Notre Dame, Indiana Psychology, *Magna Cum Laude*

PRESENT POSITION

Professor of Management, Robert F. Wagner Graduate School of Public Service, New York University, 2014-

Professor of Public Health, School of Global Public Health, New York University, 2014-

PAST POSITIONS

Founding Co-Director, NYU Law-NYU Wagner Master of Science in Health Law and Strategy, 2020-2022

Founding Director, NYU Wagner online Master of Health Administration Program, 2017-2020

Director, NYU Wagner Health Policy and Management Program, 2016-2020

Editor-in-Chief**,** *Medical Care Research and Review*, 2014-2018

Founding Chair, Public Health Policy and Management, College of Global Public Health, New York University, 2014-2016

Professor of Health Policy and Management, Columbia University, Mailman School of Public Health, 2008-2014Faculty Director, Executive Masters Program in Healthcare Management,

Department of Health Policy and Management, Columbia University, 2009-2014

Executive Vice-Dean and Chief Academic Officer, Mailman School of Public Health, Columbia University, November 2010 –January 2011

Novartis Chaired Professor of Healthcare Management and Professor of Organizational Behavior, INSEAD, September 2002 - 2008

Director, Healthcare Management Initiative, INSEAD, September 2002-2007

Professor, School of Social Service Administration and Pritzker School of Medicine, University of Chicago, 2001- 2002

-Associate Professor, School of Social Service Administration, 1994-2001, and Department of Health Studies, Pritzker School of Medicine, 1998-2001

Chair, Graduate Program in Health Administration and Policy, University of Chicago, 2001-2002 (Acting Director, 1996)

Associate Member, Social Psychology Program, University of Chicago, 1999-2002

Faculty Associate, Center for Health Administration Studies, University of Chicago, 1994-2002

Visiting Scholar, INSEAD, Healthcare Management Initiative, Fontainebleau, France, Fall 2000

Director, National Institute of Mental Health Services Research Training Program, School of Social Service Administration, University of Chicago, 1997-2000

Associate Professor, Department of Health Services Management and Policy, School of Public Health, and Department of Psychology, University of Michigan, 1991-1994 (Assistant Professor, 1984-1991)

Faculty Associate, Survey Research Center, Institute for Social Research, University of Michigan, 1984-1994 (Research Associate 1981-1984)

Teaching Assistant, Departments of Psychology, University of Michigan, 1980-1983 and University of Maryland, Baltimore County, 1978-1980

Publications

D'Aunno, T., DeJong, C., Wei Huang, L., Jurkowski, B. Mazor, K.M., Pekow, P.S., Lindenauer, P.K., Haywood, C. & Lagu, T. Use of Care Management Practices among Medicare Accountable Care Organizations. *American Journal of Managed Care.* Accepted for publication March 31, 2026.

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Pack, Q. R., Keys, T., Priya, A., Pekow, P. S., Keteyian, S. J., Thompson, M. P., D'Aunno, T., Lindenauer, P. K. and Lagu, T., 2024. Is 70% Achievable? Hospital-Level Variation in Rates of Cardiac Rehabilitation Use Among Medicare Beneficiaries. JACC: Advances, 3(11), p. 101275.

Aleksanyan, J., Choi, S., Lincourt, P., Burke, C., Ramsey, K. S., Hussain, S., Jordan, A. E., Morris, M., D'Aunno, T., Glied, S. and McNeely, J., 2024. Lost in transition: A protocol for a retrospective, longitudinal cohort study for addressing challenges in opioid treatment for transition-age adults. PlosOne, 19(8), p. e0297567.

Choi, S., Hussain, S., Wang, Y., D'Aunno, T., Mijanovich, T., Neighbors, C. Telehealth disparities in outpatient substance use disorder (SUD) treatment among Medicaid beneficiaries during COVID-19. Substance Use & Misuse, March, 2025.

Gao, J., Chuzi, S., Faridi, K., Pekow, P., Lindenauer, P., D'Aunno, T., Spatz, E. and Lagu, T., 2025. Characteristics And Outcomes of Palliative Continuous Intravenous Inotrope Support Among Medicare Beneficiaries with Heart Failure. Journal of Cardiac Failure, 31(1), pp. 232-233.

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D'Aunno, T. and Neighbors, C. J. Innovations in the delivery of behavioral health services. Annual Review of Public Health. 2024 May; 45(1): 507-525.

Glynn, M. A. and D'Aunno, T., 2023. An intellectual history of institutional theory: Looking back to move forward. Academy of Management Annals, 17(1), pp. 301-330.

Glied, S. and D'Aunno, T., 2023, August. Health Systems and Social Services—A Bridge Too Far? In JAMA Health Forum (Vol. 4, No. 8, pp. e233445-e233445). American Medical Association.

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Zajac, E. J., D'Aunno, T. & L. R. Burns. Managing strategic alliances. In L. R. Burns, E. Bradley & B. Weiner (eds.). Health care management: A text in organization behavior and theory. New York: Delmar, 6th edition, 2010; revised 7th edition, 2019.

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Price, R. H. and D'Aunno, T. The organization and impact of outpatient drug abuse treatment services. In R. R. Watson (ed.) Treatment of Drug and Alcohol Abuse: Vol. III Alcohol and Drug Abuse Reviews, Clifton, NJ: The Humana Press, Inc., 1992.

Edlund, M., Wheeler, J. R. C. and D'Aunno, T. Payment systems and payment incentives in outpatient substance abuse treatment. Public Budgeting and Financial Management, 1992, 4(1), 107-123.

D'Aunno, T., Sutton, R. I., and Price, R. H. Isomorphism and external support in conflicting institutional environments: A study of drug abuse treatment units. Academy of Management Journal, 1991, 34(3) 636-661.

D'Aunno, T., Hooijberg, R. & Munson, F. C. Decision making, goal consensus and effectiveness in university hospitals. Hospital and Health Services Administration, 1991, 36(4).

Price, R. H., Burke, C., D'Aunno, T., and Associates. Outpatient Drug Abuse Treatment Services, 1988: Results of a National Survey. In R. W. Pickens, C. G. Lukefeld and C. R. Schuster (Eds.) Improving Drug Abuse Treatment. Rockville, MD: National Institute on Drug Abuse, 1991.

Alexander, J. A. and D'Aunno, T. Transformation of Institutional Environments: Perspectives on the Corporatization of U. S. Health Care. In Stephen S. Mick (Ed.) Innovations in the Organization of Health Care: Insights into Organization Theory, Jossey-Bass, 1990.

Zuckerman, H. S. and D'Aunno, T. Hospital Alliances: Cooperative Strategy in a Competitive Environment, Health Care Management Review, 1990, 15, (2), 21-30.

Zuckerman, H. S., D'Aunno, T. and Vaughn, T. E. The Strategies and Autonomy of University Hospitals in Competitive Environments, Hospital and Health Service Administration, Spring 1990, 35: 103-120.

Sutton, R. I. and D'Aunno, T. Decreasing Organizational Size: Untangling the Effects of Money and People, Academy of Management Review, 1989, 14(2) 194-212.

Munson, F. C. and D'Aunno, T. Structural Change in Academic Health Centers, Hospital and Health Service Administration, 1989, 34(3), 413-426.

D'Aunno, T. and Zuckerman, H. S. The Emergence of Hospital Federations: An Integration of Perspectives from Organizational Theory, Medical Care Review, Fall 1987, 44, (2), 323-343.

D'Aunno, T. and Zuckerman, H. S. A Life-Cycle Model of Organizational Federations: The Case of Hospitals, Academy of Management Review, 12, (7), 534-545, 1987.

Georgopoulos, B. S., D'Aunno, T. and Saavedra, R. S. Hospital-Physician Relations Under Hospital Prepayment, Medical Care, August 1987, 25, (8), 781-795.

D'Aunno, T. and Price, R. H. Organizational Adaptation to Changing Environments: Community Mental Health and Drug Abuse Services, American Behavioral Scientist 28, (5), 669-684, 1986.

D'Aunno, T. and Price, R. H. Linked systems: Mental Health and Drug Abuse Services. In W. R. Scott and B. Black (eds.) The Organization of Mental Health Services, Beverly Hills, CA: Sage, 1986.

Klein, K. J. and D'Aunno, T. The Psychological Sense of Community in the Workplace, Journal of Community Psychology, 14 (4), 365-377, 1986.

D'Aunno, T., Klein, D. C., and Susskind, E. Seven Approaches to the Study of Community Phenomena. In E. Susskind and D. C. Klein (eds.) Community Research, New York: Praeger 1985.

Price, R. H. and D'Aunno, T., Managing Workforce Reduction, Human Resources Management, 22, (4), 13-31, 1983.

D'Aunno, T. and Price, R. H. Methodologies in Community Research: Action and Analytic Approaches, in K. Heller (ed.), Psychology and Community Change, Homewood, IL: The Dorsey Press, 1983, second edition.

D'Aunno, T. and Price, R. H. The Context and Objectives of Community Research, in K. Heller (ed.), Psychology and Community Change, Homewood, IL: The Dorsey Press, 1983, second edition.

Books

Reay, T., Goodrick, E. and D'Aunno, T., 2021. Health Care Research and Organization Theory. Cambridge University Press.

Kovner, A. R. & D'Aunno, T. (eds.) Evidence-Based Management in Healthcare: Principles, Cases, and Perspectives. Chicago: Health Administration Press, 2017.

Kimberly, J. R, de Pouvourville, G. & D'Aunno, T. (eds.) The Globalization of Managerial Innovation: Patient Classification Systems in Health Care. Cambridge: Cambridge University Press, 2008.

Book Reviews And Invited Commentaries

DiBenigno, J., and T. D'Aunno. 2024 "A necessary prescription: How studies of healthcare can advance theory and practice. " Administrative Science Quarterly. Research Curation.

Invited article, "Lessons from New York City's Response to the Coronavirus Pandemic" Italian Quarterly Journal of Health Care Management, Economics and Policy. Fall 2020.

Review of Paul Osterman: Who Will Care for Us? Long-term Care and the Long-term Workforce. New York: Russell Sage Foundation. Administrative Science Quarterly,.

Review of Katherine C. Kellogg: Challenging Operations: Medical Reform and Resistance in Surgery. Administrative Science Quarterly, 56 (4), 2011.

Review of Daniel Carpenter: Reputation and Power: Organizational Image and Pharmaceutical Regulation at the FDA. Administrative Science Quarterly, December, 2010 55: 671-672.

Review of The Collaborative Public Manager: New Ideas for the Twenty-first Century Rosemary O'Leary and Lisa Blomgren Bingham, eds. Washington, DC: Georgetown University Press, 2009. Administrative Science Quarterly, March 2010.

Commentary on Glouberman and Mintzberg and Mintzberg and Glouberman: "Managing the care of health and the cure of disease: Arguments for the importance of integration" Health Care Management Review, Winter, 2001, 87-89.

Overview: The organization of substance abuse treatment services. In M. Galanter (ed), Recent Developments in Alcoholism: Services Research in the Managed Care Era. (Vol. 15) New York: Kluwer Academic/Plenum Publishers, in press, 2001.

Commentary on "A conceptual framework for the analysis of health care organizations' performance" Sicotte, C., Champagne, F., Contrandriopoulos, A. P. et al., Health Services Management Research, 1998 (11)41-43.

Leadership of Public Bureaucracies: The Administrator as Conservator, Larry D. Terry, in Journal of Policy Analysis and Management, 1997, 16 (3), 489-492.

Strategic Choices for America's Hospitals: Managing Change in Turbulent Times (S. M. Shortell, E. M. Morrison, and B. Friedman) in Administration and Social Work, 1993, 17, 148-151.

Health Care Management: A Text in Organization Theory and Behavior (S. M. Shortell and D. Kaluzny, Eds.) in Journal of Health Care Administration Education, Winter, 1990.

Price, R. H. and D'Aunno, T. Handbook of Organizational Behavior (J. W. Lorsch, Ed.) in Contemporary Sociology, 1988, 17 (2) 181-18.

Published Teaching Cases

Rowell, N., Lerer, L. & D'Aunno, T. Health Networks: A Success Story in Community-based Management of Heroin Addiction in France. Copyright: INSEAD, 2008.

Cagna, A-M, D'Aunno, T. & Gilmartin, M. J. Zorggroep: Merging Five Dutch Healthcare Organizations. Copyright: INSEAD, 2008.

Barsoux, J-L., Gilmartin, M. J., Battilana, J. & D'Aunno, T. Leading Organizational Change: Improving Hospital Performance. Copyright: INSEAD, 2007.

Schein, D., Lerer, L., Rowell, N & D'Aunno, T. Governance and Investment Decision Making in Healthcare Technology Transfer. Copyright: INSEAD, 2007.

Cagna, A-M., D'Aunno, T & Mattia J. Gilmartin. Robert Jones and the Eastbourne NHS Orthotics Clinic: Make or Buy? Copyright: 2006 INSEAD.

Battilana, J., Cagna, A-M., Gilmartin, M. J. & D'Aunno, T. Service Redesign at South Devon NHS Trust (A&B). Copyright: 2006 INSEAD.

Battilana, J., Cagna, A-M., Gilmartin, M. J. & D'Aunno, T. Leadership and Change: Martin McShane at the Moss Valley Practice. Copyright: 2006 INSEAD.

Battilana, J., Cagna, A-M., Gilmartin, M. J. & D'Aunno, T. Deborah Jamieson and the University College London Hospitals. Copyright: 2006 INSEAD (European Foundation for Management Development prize for best case in the public sector category, 2006).

Research Monographs

Munson, F. C. and D'Aunno, T. The University Hospital in the Academic Health Center: Finding the Right Relationship. Association of Academic Health Centers and Association of American Medical Colleges, Washington, DC, 1987.

D'Aunno, T., Munson, F. C. and Zuckerman, H. S. Vertical Integration and University Hospitals. University Hospital Consortium, Winter, 1985.

Georgopoulos, B. S., D'Aunno, T., and Saavedra, R. The Organizational Effects of Hospital Prepayment. Institute for Social Research, University of Michigan, 1984.

Conference Presentations (selected)

Peer Reviewed

Co-organizer and discussant, symposium at the Academy of Management Annual Meetings, Chicago: August, 2024: "Political work in navigating field dynamics: Healthcare research that advances theory" (with T. Reay and E. Goodrick).

The Rhetoric and Reality of Big Time College Athletics: An Institutional Perspective, Academy of Management Meetings, Philadelphia, PA, August 2014.

HIV Testing in the Nation's Opioid Treatment Programs, 2005-2011: The Role of State Regulations. Paper presented at the Addiction Health Services Research conference, New York City, October, 2012.

Choosing the Right Practice Model to Involve Nurse Practitioners in Primary Care: A Perspective from Queuing Analysis (with N. Liu). Paper presented at the Academy of Management Meetings, Montreal, Canada, August 2010.

The Globalization of a Management Technology: Lessons from the Global Diffusion of Patient Classification Systems (PCS). Paper presented at the Academy of Management Meetings, Chicago, IL., August, 2009.

Explaining Change in Institutionalized Practices: A Review and Roadmap for Research. Paper presented at University of Alberta, Canada, Conference: Past, Present and Future of Institutional Theory (1-3 June 2006).

Forms of Organizing in Healthcare Services. Organized and co-directed (with A. Cichetti) Special Interest Track at the 22nd EGOS Colloquium (6-8 July 2006: Bergen, Norway).

The role of substance abuse treatment units in HIV prevention: An update. International Health Technology Assessment Conference, Rome, 2005.

Predicting inter-organizational relationships among drug abuse treatment organizations, 1990-2000, Academy of Management Conference, Seattle, Washington, August 2003 (with Wells, R. S., & Lemak, C. H.).

Organizational adaptation to dropping out of managed care. Academy of Management Conference, Toronto, 2000.

Invited Conference Presentations (selected)

Co-organizer (with J. DeBenigno), online symposium, "A Necessary Prescription: Healthcare and Organizational Theory" (September 20, 2024).

Invited presentation: "Factors that Distinguish Higher Clinical Performance for Patients with Heart Failure in Medicare Shared Savings Accountable Care Organizations" Department of Healthcare Delivery and Population Sciences, UMass Chan Medical School – Baystate (September 7, 2024).

Of mentors, opportunities and colleagues. Keith G. Provan Career Award for Distinguished Research, Academy of Management, Health Care Management Division, August 2019.

Accountable Care Organizations in the USA: Lessons for Ireland and Universal Health Care? Centre for Health Policy and Management. Trinity College, Dublin, 11 November, 2018.

Evidence-Based Practices in the Nation's Opioid Treatment System: Results from a National Study, 1988-2017 and Implications for the Opioid Epidemic. Planning Meeting to Study an Integrated Approach to Addressing the Opioid Crisis. Convened by the Director of the National Institutes of Health, June 18, 2018.

Keynote Speaker, Italian Health Economics Association, University of Pavia, 5-6 October 2017, "Improving the Quality of Health Care: A Research Agenda" Addiction Treatment and Health Care Reform: Pitfalls and Prospects. The Dartmouth Institute for Health Policy & Clinical Practice, Geisel School of Medicine at Dartmouth, June 6, 2017 Discussant, peer-review panel "Experiments in Institutional Theory and Strategy Research", Academy of Management Meeting, August 4-8, 2017, Atlanta.

Keynote: Accountable Care Organizations and Social Work. University of Chicago, School of Social Service Administration, Conference: The Role of Social Services in Health. January 9, 2017. Creating Value for Stakeholders in Multi-Sector Alliances. Bocconi University, Milan, Italy, October 2016.

Distinguished Speaker Panel, Health Care Management Division, Academy of Management Conference, Anaheim, CA, 2016.

Keynote address: From Health Policy to Social Policy. Behavioral Science & Policy Association Annual Conference, Washington, DC, April 2016.

Health Care Reform: Implications for Behavioral Health Care Services. Center for Drug Use and HIV Research, NYU Meyers College of Nursing, May 2016.

Integration of substance abuse treatment organizations into Accountable Care Organizations: Results from a national survey. Department of Population Health, NYU School of Medicine, April 2015.

Keynote address: Using Organizational Theory to Advance Research in Addiction Health Services. Addiction Health Services Research national conference, Boston, October, 2014.

Adoption of Evidence-Based Practices in Healthcare Organizations: The Case of HIV Testing, Department of Health Policy & Management, Yale School of Public Health, Yale University, September, 2014.

Understanding the Impact of Accountable Care Organizations, PVT Healthcare Capital Innovation Summit, Austin, Texas, October, 2014.

The Organization and Performance of Accountable Care Organizations: Early Evidence. Michael Davis Lecture, University of Chicago, School of Social Service Administration, May 2014.

Keynote address: The Organization and Performance of Accountable Care Organizations. Innovation in Health Care Delivery Systems, McCombs Healthcare Initiative, University of Texas, Austin, April 2014.

Relevance and Rigor in Institutional Research. Inaugural Paul Lawrence Conference, Harvard Business School, Harvard University, June 2013.

The use of evidence-based practices in the nation's opioid treatment system, 2005-2011. National Institute on Drug Abuse, Division of Epidemiology, Services and Prevention Research, Rockville, MD., March 2013.

Linking Research and Practice in Healthcare: Carpe Diem. Keynote talk for the Seminar on Creativity, Innovation and Entrepreneurship in Healthcare, McCombs Health Care Initiative, The Herb Kelleher Center for Entrepreneurship, University of Texas, Austin, November 2011.

Testing a Comprehensive Model of the Diffusion of Evidence-based Practices in Substance Abuse Treatment. Paper presented at: Addiction Research Dissemination, Implementation and Sustainability Series, New York University School of Medicine, April 2011.

HIV Center for Clinical and Behavioral Studies, New York State Psychiatric Institute and Columbia University, June 2011.

Center on Addiction and Substance Abuse at Columbia University, October 2011.

Managing Response Bias in Organizational Research. Paper presented at the Academy of Management Annual Meetings, Montreal, Canada, August, 2010.

Organizational Responses to Market and Institutional Forces: A National Study of the Quality of Care in US Hospitals, Barger Leadership Center, University of Michigan, March 2010.

Substance Abuse as a Chronic Health Problem: Pitfalls and Progress in Treatment. Health Care Services in New York: Research and Practice, 20th Annual Conference. City University of New York Graduate Center, November, 2009.

Organizational Responses to Market and Institutional Forces: A National Study of the Quality of Care in US Hospitals, Harvard Business School, Organizational Behavior Seminar Series, Cambridge, MA., May, 2009.

Challenges of Academic Health Centers: An Organizational Research Agenda. Healthcare Organizations Research Association, University of North Carolina, June 2009.

Restructuring Healthcare and Professions: Comparative Perspectives. Scancor 20th Anniversary Conference, Stanford University, November, 2008.

Opening the "Black Box" of Organizational Change: Analyzing Organizational Change Processes. Erin Anderson Memorial Conference, The Wharton School, University of Pennsylvania, September 2008.

Dosage patterns in methadone treatment: Results from a national survey, 1988-2005. Department of Health Policy and Management, School of Public Health, Harvard University, October, 2006.

Challenges and Opportunities in Health Care in the 21st Century: The Role of Aging. Czech Management Center, Prague, Czech Republic, May 2003.

Trends in Health Care Markets and Their Implications for Information Technology, Oracle Health Care Management Conference, Barcelona, Spain, June 2003.

Entrepreneurs and Information Technology. International Council and Circle of Patrons Presentation, INSEAD, April 2003.

Critical Issues in Methadone Treatment in the US, 1988-2000, Washington Circle Policy Group on Performance Measurement for Care of Substance Abuse Disorders, Washington, D. C., August 2003.

Toward Convergence in the Training of Hospital Directors, IIIèmes Journées Hospitalières Internationales, Paris, France, October, 2003

Using Information Technologies to Promote Medical Research and Practice: Rhetoric and Reality of e-Health, World Organization for Specialized Studies on Diseases of the Esophagus, 7th Congress, UNESCO Headquarters, Paris, September, 2003.

Networks and alliances: The promise and pitfalls of managing without hierarchy. Association for Health Services Research Annual Meeting. Los Angeles, CA, June 2000.

From conformity to resistance: How organizations manage managed care. Association for Health Services Research Annual Meeting. Los Angeles, CA, June 2000.

The role of behavioral managed health care firms in drug abuse treatment. American Public Health Association Annual Conference. Chicago, IL, November 1999.

Bridging the gap between research and practice: The case of methadone treatment. Association for Health Services Research Annual Conference, Chicago, IL, June, 1999.

The rhetoric and reality of managed care for substance abuse treatment. National Association of Drug and Alcohol Abuse Treatment Counselors, Philadelphia, PA, May 1999.

The role of markets and institutional environments in divergent organizational change. Duke University, Fuqua School of Business, November, 1998.

An institutional analysis of radical organizational change in rural hospitals, University of Chicago, Health Economics Workshop, February 26, 1998; University of Chicago, Graduate School of Business, Markets and Organizations Workshop, April, 1998.

Changes in America's health care system: Implications for Romanian health care reform? Joint Committee on Health Care of the Romanian Parliament, Bucharest, Romania, 1998.

Research Grants and Contracts

Current

Addictions treatment organizational response to 2020 public health policy changes: impact on quality of care. National Institutes of Health, National Institute on Drug Abuse, Co-investigator. (PI: Charles Neighbors). $194, 807. Spring 2021- Spring 2026.

Organizational factors associated with quality of care for opioid use disorders among transition-age adults in Medicaid. National Institutes of Health, National Institute on Drug Abuse, Co-investigator. (PI: Charles Neighbors). $139, 426. Spring 2023- Spring 2027.

Leveraging regulatory flexibility during the COVID-19 pandemic to improve engagement and retention in treatment for opioid use disorder: A stepped wedge randomized trial to facilitate clinic level changes. National Institutes of Health, National Institute on Drug Abuse, Co-investigator. (PI: Charles Neighbors). $176,588. Summer 2023- Summer 2027.

Completed

A mixed methods study to identify and refine implementation strategies to increase use of cardiac rehabilitation for patients with heart failure. National Institutes of Health, National Health, Lung and Blood Institute. Principal Investigator in subcontract from the Bay State Health System (PI: Tara Lagu). $144, 000. April 2020-April 2025.

Identifying effective strategies used by Medicare Accountable Care Organizations to improve outcomes for patients with heart failure: A mixed-methods study. National Institutes of Health, National Health, Lung and Blood Institute. Principal Investigator in subcontract from the Bay State Health System (PI: Tara Lagu) $117, 000. July 2018-December 2024.

Racial and Ethnic Disparities in Chronic Disease Outcomes and Nurse Practitioner Practice. National Institutes of Health, Principal Investigator in subcontract from Columbia University (PI: Lusine Poghosyan) $118, 325. June 2017-January 2021.

Impact of Health Reform on Outpatient Substance Abuse Treatment Programs. National Institutes of Health, National Institute on Drug Abuse, Principal Investigator on subcontract from Brown University (PI: Peter D. Friedmann). $338, 237. May 2014-April 2019.

A Bundled Rapid HIV/HCV Testing Intervention to Increase Receipt of Test Results. National Institutes of Health, National Institute on Drug Abuse, Co-Principal Investigator (PI: Jemima Frimpong), $449, 954. January 2015-December 2017.

Best-Practices for the Effective Performance of Accountable Care Organizations. Universal American Insurance Company, Principal Investigator, $247, 000. October 2013-October 2014.

Testing a Comprehensive Model of the Diffusion of Evidence-Based Practices. National Institutes of Health, National Institute on Drug Abuse, Principal Investigator. $857, 000. January 2011- January 2014.

Organizational and market correlates of quality of care in US hospitals. Principal Investigator. Funded by the Novartis Chair in Healthcare Management, INSEAD. 70, 000 euros. 06/01/08-09/01/10.

Consultants and organizational change (Principal Investigator), 2006-2007. Funded by Celerant, 75, 000 euros.

National Institute on Drug Abuse, Drug Abuse Treatment System Survey (Principal Investigator and Consultant), 2002-2008) (NB: I wrote this $4 million proposal, but turned over the principal investigator role to J. A. Alexander when I moved to INSEAD in 2002).

INSEAD Research and Development Fund, Global trends in patient classification and payment systems (with J. R. Kimberly), $30, 000, 2005-2007.

National Institute on Drug Abuse, Buprenorphine treatment in France: Lessons for the US (Principal investigator, subcontract from Brandeis University), 2004-2006, $75, 000.

Center for Substance Abuse Treatment and Sinai Family Health Systems, Linkages for Substance Abuse Treatment in Primary Health Care Clinics (Principal Investigator), 1999-2002, $750, 000.

National Institute on Drug Abuse, Drug Abuse Treatment System Survey (Principal Investigator), August, 1998-2002), $2. 7 million.

National Institute on Drug Abuse, The Role of Managed Care Organizations in Drug Abuse Treatment, (Principal Investigator), July 1997- 2001, $1. 01 million.

National Institute on Drug Abuse, Drug Abuse Treatment System Survey, (Principal Investigator), October, 1993-July, 1998, $1. 95 million.

National Institute on Drug Abuse, Organization and Financing of Drug Abuse Treatment Services, (Principal Investigator), October, 1993-1997, $1 million.

Agency for Health Care Policy and Research, The role of organizational factors in rural hospital conversion; (Co-Principal Investigator) (with J. A. Alexander), 1992-1996; $300, 000.

National Institute on Drug Abuse, Drug Abuse Treatment Services Outcomes Study, (Co-Principal Investigator) (with D. Gerstein, National Opinion Research Center and R. Hubbard, Research Triangle Institute), 1991-1995; $100, 000.

National Institute on Mental Health, Preventive Innovations and Caregiver Stress in Group Homes (Principal Investigator) 1989-1990; $15, 000.

Midwest Bio-Behavioral AIDS Research Consortium, The Role of Drug Abuse Treatment Organizations in AIDS Prevention, (Principal Investigator), 1989; $35, 000.

National Institute on Drug Abuse, National Survey of the Drug Abuse Treatment System, (Co-Principal Investigator) (with R. H Price and C. Burke), 1986-1992; $2 million.

Pew Memorial Trust/Association of Academic Health Centers, Pros and Cons of Separating University Hospitals from their Universities, (Co-Principal Investigator) (with F. C. Munson); 1984-1987, $300, 000.

National Institute on Drug Abuse, A National Survey of the Organization of Outpatient Drug Abuse Treatment Programs, (Co-Principal Investigator) (with R. H. Price and R. L. Kahn); 1983-1986, $1.4 million.

Catherine McAuley Health Center, Ann Arbor, Michigan, Assessing Community/Hospital Relations, (Co-Principal Investigator) (with R. H. Price); 1981-1982, $10, 000.

Work in Progress

Book manuscript: *The Missing Middle of Addiction Treatment: Why Evidence and Reform Fail—and How Organizations Can Build Better Care*

Resistance to change among methadone treatment programs

Organizational barriers and facilitators for access to cardiac rehabilitation programs

Teaching Experience

Founding Director of NYU Wagner's online Master in Health Administration (MHA) Program; developed and taught online courses in organizational behavior and strategy; assisted faculty members in course development and online teaching

Managing Health Care Organizations, NYU Wagner; required course for online MHA students

Strategic Management, NYU Wagner; required course for MPA (management) students

Building Effective Teams, NYU Wagner; elective course for MPA and EMPA students

Health Care Management, NYU Wagner; elective course for MPA (health policy and management) students

Health Policy in a Global World; required course for undergraduate majors in public health, NYU

Leadership; elective course for masters degree students in the Mailman School of Public Health, Columbia University

Managerial and Organizational Behavior; Strategic Management; required courses for masters degree (including Executive Program) students in health policy and management, Mailman School of Public Health, Columbia University

Executive education sessions in various organizational behavior topics (leading organizational change; performance management; high performance teams; leadership; organization design)

Directed and taught in several company-specific programs, including programs for the Columbia University Medical Center; English National Health Service; Sanofi-Aventis; Pfizer; Johnson & Johnson; Novartis; Fresenius; SC Johnson; Initiative Media; Lafarge; General Mills; West Pharmaceutical Services; Microsoft; International Finance Corporation (World Bank Group); Baxter Healthcare

Program Director INSEAD's Advanced Management Program (March 2005-2008; July 2008)

Leading Organizations; required core course in organizational design for INSEAD MBA students
Leading People and Groups; required core course for INSEAD MBA students
Mental Health Services Research Seminar (for NIMH pre-doctoral trainees)

Social Intervention: Policies and Programs; required course for masters students in social service administration

Organizational Theory and Health Care Organizations; required course for doctoral students

Organizational Theory and Health Policy; required course for Doctor of Public Health in Health Policy

Interdepartmental Seminar in Organizational Theory

Interpersonal Relations and Group Dynamics for Health Care Managers; elective course for masters students in Graduate Program in Health Administration and Policy and students in Social Service Administration

Organizational Systems; elective course for University of Michigan Psychology Department undergraduates

Organization Design and Strategy; elective course for masters students in Graduate Program in Health Administration and Policy and students in social service administration

Individual Behavior in Organizations; Introductory Psychology (undergraduate courses, University of Michigan)

Experimental Psychology; Developmental Psychology (undergraduate courses, University of Maryland, Baltimore County)

Dissertation Committees: Member of 85 completed dissertation committees, chairman of 35 of these

Primary mentor for K12 Award for Jemima Frimpong, Ph.D., Clinical and Translational Science Awards, Columbia University Medical Center, 2011-2013.

Primary mentor for mentored career development award (for P. D. Friedmann), National Institute on Drug Abuse, 1998-2002

Primary mentor for minority faculty development award (for D. Howard), National Institute on Drug Abuse, 1999-2002

Fellowships and Honors

D'Aunno, T., Sutton, R.I., and Price, R.H. Isomorphism and external support in conflicting institutional environments: A study of drug abuse treatment units. Academy of Management Journal, 1991, 34(3) 636-661. The *Academy of Management Journal (AMJ)* selected this paper as one of the top 10 articles published since 1990 for its inaugural Impact Award, which recognizes one article each year that makes the greatest impact by addressing research questions that are important for society.

Keith G. Provan Career Distinguished Research Award, Academy of Management, Health Care Management Division, 2019

Professor of the Year, NYU Wagner, 2016

Career Distinguished Service Award (The Myron Fottler Award), Academy of Management, Health Care Management Division, 2004

Selected as “National Expert” by the Association for Health Services Research for research on the organization of drug abuse treatment services, June, 1997

National Institute of Mental Health Fellowship, 1980-1981, 1982-1983

Dailey Memorial Scholarship, University of Notre Dame, 1974-1978

University of Notre Dame Alumni Scholarship, 1976-1977

Service in Universities

Chair, Faculty Advisory Committee, NYU Wagner (elected by faculty members), July 2025-June 2026

Chair, Strategic Planning Committee, NYU Wagner, January 2026-May-2026

Member, Search Committee for the NYU Wagner Dean, February 2025-June 2025

Member, Organizing Committee for the Organizational Theory and Health Care conference, NYU, May 2024

Chair, Promotion and Tenure Committee, NYU Wagner, 2021-2024; Committee member, 2025-2026

Chair, Healthcare Management Faculty Search Committee, NYU Wagner, Fall 2019

Faculty Advisory Committee, Member (elected), NYU Wagner, 2015-2020; 2022-2023

Member, Faculty Search Committee, College of Global Public Health, NYU, 2015-2017

Chair, Management Faculty Search Committee, NYU Wagner, Fall 2015 and 2024

Member, Accreditation Committee for the College of Global Public Health, NYU, 2015-2016

Chair, Task Force on Healthcare Management Curriculum, Wagner School, New York University, 2014-15

Chair, Committee on Curriculum for Public Health Policy and Management, Global Institute of Public Health (GIPH), NYU, 2014-2015

Doctoral Committee (member), GIPH, NYU, 2014-2016

Promotion and Tenure Committee (member), Wagner Graduate School of Public Service, NYU, 2014-2015

Strategic Advisory Committee, HIV Center for Clinical and Behavioral Studies, New York State Psychiatric Institute and Columbia University, 2012-2015

Advisory Committee, Substance Abuse and Epidemiology Training Grant (D. Hasin, PI), 2012-2014

Scientific Advisory Committee, Center for Drug Use and HIV Research, New York University College of Nursing, September, 2011-

Ad-Hoc Committee on Tenure and Promotion, Columbia University, 2010

Curriculum Renewal Committee; Chair, subcommittee on leadership and professional development, Mailman School of Public Health, Columbia University, 2010-2012

University Committee on Socially Responsible Investment of Columbia Endowment, 2008-2009

Admissions Committee, Mailman School of Public Health, Columbia University, 2008-2010

Faculty Evaluation Committee (Promotion and Tenure Committee) (INSEAD) (elected), 2004-2006; 2007-2008 (appointed by Dean)

Executive Education Faculty Advisory Committee (INSEAD), 2002-2004; 2006-2007

MBA Faculty Advisory Committee (INSEAD), 2002-2004

Co-Chair, Promotion, Retention and Tenure Committee, School of Social Service Administration, University of Chicago, 2001-2002

Member, Curriculum Policy Committee, School of Social Service Administration, University of Chicago, 2001

Member, Committee to develop a social intervention research institute, School of Social Service Administration, University of Chicago, 2001

Chair, Faculty Search Committee, School of Social Service Administration, 1999-2000

Member, Biological Sciences Division and Law School Committee on Joint Programs, 1999

Member, National Opinion Research Center task force on health services research, 1999-2000

Search Committee Member, Department of Health Studies, Pritzker School of Medicine, University of Chicago, 1998-1999

Chair, 1997-1999, University of Chicago, Faculty Advisory Board of Computing Activities and

Services; board member, 1996-1997

Member, School of Social Service Administration Doctoral Program Committee, 1994-1999

Chair, 1997-1998, School of Social Service Administration Promotion, Review and Tenure Committee; committee member 1995-1996

Member, 1995-1996, Faculty Advisory Committee to the Regenstein Library Reorganization, University of Chicago

Chair, 1995-1996, School of Social Service Administration Strategic Planning Committee

School of Social Service Administration, Admissions Committee, 1994

Executive Committee Member, 1991-1993, University of Michigan, School of Public Health.

Executive Committee Member, Department of Health Services Management & Policy, 1991-1993

Search Committee Member, Richard C. Jelinek Chair in Health Care Management, 1991-1992

Search Committee Member, Department of Public Health Policy and Administration, 1991-1993

Governing Board Member, Interdepartmental Organizational Studies Program of the Rackham Graduate School, 1990-1994

Executive Committee Member, Organizational Psychology, University of Michigan, 1990-92

Member, Search Committee in Organizational Psychology, University of Michigan, Winter 1991

Chairman, Organizational Studies Track, Doctoral Program in Health Services Organization and Policy, University of Michigan, 1985-1994

Member, Department of Health Services Management and Policy Organizational Behavior/ Sociology Committee, 1984-1994. (Chair: 1991-1993)

Member, Program Committee for Institute of Labor and Industrial Relations, University of Michigan, 1987-1990

Reviewer, Presidential Initiatives Fund, Office of Research Development, University of Michigan, 1986-1994

Member, Masters in Health Services Administration Program Committee, 1986-1988, 1991-1992

Program Committee Member for Pew Doctoral Program in Health Policy, 1987-1988

Coordinator, Summer Internships for Masters students in Hospital Administration, 1986

Member, Graduate Committee and Curriculum Committee; Co-Chairman of Admissions Committee, Department of Psychology, The University of Michigan, 1981-1983

Graduate Psychology Curriculum Committee, University of Maryland, 1978-1980

Professional Activities

Editorial Board Member
Behavioral Science and Policy, 2016-
Administrative Science Quarterly, 1995-1997 and 2016-
Health Services Management Research: Theory, Evidence, Implications, 2015-
Academy of Management Journal, 2013-
Journal of the Professions and Organization, 2013-
Academy of Management Discoveries, 2020-2023
Strategic Organization, 2003-2008
Academy of Management Review, 1999-2008
Advances in Health Care Management, 1999-2003
Medical Care Review and Research, 1991-2014
Journal of Engineering and Technology Management, 2003-2005
Social Service Review, 1995-2002
Journal of Health and Social Behavior, 1994-1998
Health Administration Press, 1995-1999
Health Care Management Review, 1993-1995

Guest Co-Editor, Special Issue of Behavioral Science and Policy, Responses to the Covid 19 Pandemic, Spring 2020

Guest Co-Editor (Peter Ring, lead editor), Special Issue of Academy of Management Review "How Governments Matter" 2003-2004

Guest Co- Editor (with J.A. Alexander), Special Issue (Spring, 1996) of Hospital and Health Services Administration

Ad-Hoc Peer Reviewer
AcademyHealth Annual Research Conference
Journal of the American Medical Association

Health Services Research
Academy of Management Review
Organization Science
Strategic Management Journal
Medical Care
Health Affairs
Addiction
University of Chicago Press
Oxford University Press

Scientific Advisory Committees and Reviews
Board member, Behavioral Science and Policy Association, September, 2025 –

Scientific Advisory Committee, Recovery Housing for Alcohol and Drug Use Disorders: A National Study of Availability, Characteristics, and Factors Associated with Evidence-based Practices, National Institute on Alcohol and Alcohol Abuse, National Institutes of Health, Amy Mericle, Principal Investigator, Public Health Institute, 2019-

Co-Chair, National Institutes of Health and National Institute on Drug Abuse review committee for the HEALing Communities Study, January 2019-April 2019.

Scientific Advisory Committee, Mental Health Under New Payment Strategies, National Institute of Mental Health, Ellen Meara, Principal Investigator, The Dartmouth Institute for Health Policy & Clinical Practice, Geisel School of Medicine at Dartmouth, 2017-2022

Selection committee member for the William B. Graham Prize for Health Services Research; 2017-2023; career award sponsored by the Association for University Programs in Health Administration and the Baxter Corporation annually since 2006

Scientific Advisory Committee, Italian Quarterly of Health Care Management, Economics and Policy (MECOSAN), 2016-

Scientific Advisory Committee, Centre for Research in Health and Social Care Management (CERGAS), SDA Bocconi School of Management - Bocconi University, 2015-

Scientific Advisory Committee (member), ART for All Study (Campbell and Des Jarlais Co-PIs), Columbia University, 2013-2017.

Planning Committee, New York Health Services Research Annual Symposium, 2008-2010

National Health Authority of Qatar, Board Member, May 2005- August 2008

Search Committee Member, National Institutes of Health, National Institute on Drug Abuse, 1999-2000 (search for position of Director of the Division of Epidemiology, Services and

Prevention Research)

Member, Center for Substance Abuse Treatment, Panel on Developing a National Treatment Plan, Committee on Connecting Services and Research June, 1999-June 2000

Scientific Advisory board member, Drug Evaluation Network System, Treatment Research Institute, 1998-2000 (Principal investigators: Thomas McLellan and Herbert Kleber)

Ad-Hoc Grant Reviewer, Agency for Health Care Policy and Research, 1998-1999

Advisory board member, Center for Public Mental Health Services Research, Department of Psychiatry, University of Chicago, June, 1998-2002

Advisory board member, Project New Start/New Home, Mid-America Institute on Poverty, 1999

Reviewer, Small Grants Program, Agency for Health Care Policy and Research, 1991-2000

Consultation to the Director, Office of National Drug Control Policy, June, 1997

Member, National Institute on Alcohol Abuse and Alcoholism, Committee on Health Services Research, 1995-1996

Member, National Institute on Drug Abuse, Strategic Planning Committee for Health Services Research, 1994; 1997-98, Chair, Subcommittee on Organization and Management

Faculty Member and Consultant, Henry Ford Health System, Managed Care College, Detroit, 1993-1994

Consultant, Invitational Conference on Strategic Alliances, University of North Carolina, Chapel Hill, November, 1993.

Scientific Advisory Board Member, National Treatment Evaluation Study (H. Kleber, Principal Investigator) 1994-2000

Scientific Advisory Committee Member, Drug Abuse Treatment Outcome Study (R. Hubbard, Principal Investigator), 1990-1994

Scientific Advisory Committee Member, National Treatment Study, funded by National Institute on Alcoholism and Alcohol Abuse, 1992-1995

Chair, Health Care Administration Division; Academy of Management, 1994-1995 (Chair-Elect, 1993-1994)

Program Chair, Health Care Administration Division, Academy of Management, 1992-1993

Coordinator, Health Care Administration Division, Academy of Management Consortium for Doctoral Students and Junior Faculty, 1991-1992

Faculty Member, Academy of Management Health Care Administration Division's Consortium for Junior Faculty and Doctoral Students, 1989-2000

Member, Academy of Management, 1984-present.

Participant, Academy of Management Doctoral Consortium, 1983

Coordinator, Southwest Baltimore Human Services Network, 1979-1980

Counselor, Regional Institute for Children and Adolescents, Baltimore, MD, 1978-1979