Curriculum Vitae

Brian Elbel, PhD, MPH 550 First Avenue, VZ30 #626 New York, NY 10016 Phone: (212) 263-4283 Fax: (212) 501-2706 E-mail: brian.elbel@nyumc.org

| Education Year 2001 2003 2007 | Degree BA MPH Ph.D. | Field Humanities Health Policy and Administration Health Policy/ | Institution The University of Texas at Austin Yale University School of Public Health Yale University Graduate School and Yale | | |
|---|-------------------------------------|--|---|--|--|
| Academic A 2013 – Preser | | Health Economics Associate Professor | School of Public Health of Population Health and Health Policy, | | |
| 2012 – Preser | nt | Department of Population Health, New York University School of Medicine and Robert F. Wagner Graduate School of Public Service Associate Professor of Medicine, Department of Medicine Director, Section on Health Choice, Policy and Evaluation, | | | |
| 2011 – Present | | New York University Department of Population Health Director of Doctoral Studies, New York University Robert F. Wagner Graduate School of Public Service | | | |
| 2007 – 2013 | | Policy, Division of C Medicine, New York primary appointment | f Population Health, Medicine and Health eneral Internal Medicine, Department of University School of Medicine (in 2012, transferred to Department of Population Wagner Graduate School of Public Service | | |
| Other Profe 2002 | ssional Position | ns and Visiting Appoi Fellow, United States | ntments s Senate Committee on Finance | | |
| Awards and 2002 2002 | Honors | Academy of Social I | ip on Social Insurance (Declined), National nsurance Il Fellowship, Yale University | | |

| 2008 | Best Abstract Award, <i>AcademyHealth</i> 2008 Annual Research Meeting for "Is More Better? An Experimental Analysis of Consumer Choice." |
|--------------------|---|
| 2009 | Best Abstract Award, <i>AcademyHealth</i> 2009 Annual Research |
| | Meeting for "The Role of Cognition in Choice: The Case of Medicare." |
| 2009 | Best Abstract Award, AcademyHealth 2009 Annual Research |
| | Meeting for "The Influence of Calorie Labeling on Food Choice." |
| 2009-2011, | NIH Health Disparities Loan Repayment Program Award, National |
| Renewal 2011, 2013 | Center on Minority Health and Health Disparities |
| 2010 | Publication of the Month, NYU School of Medicine, Department |
| | of Medicine, for "Calorie Labeling and Food Choices: A First |
| | Look at the Effects on Low-Income People in New York City. |
| | Health Affairs 28(6): w1110-21." |
| 2013 | Paper "Calorie Labeling, Fast Food Purchasing and Restaurant |
| | Visits" selected for keynote presentation at the first annual Obesity |
| | symposium, Obesity Week 2013, Atlanta Georgia. |

Major Committee Assignments

International, National and Regional

| 2008-2009 | Health Economics Interest Group Advisory Committee, AcademyHealth |
|------------|--|
| 2008-2011 | Member, Robert Wood Johnson Foundation Menu Labeling |
| | Research Working Group; |
| 2009-2011 | Chair, Robert Wood Johnson Foundation, Menu Labeling |
| | Research Working Group |
| June 2009 | Policy Brief Reviewer for "Menu Labeling: Does Providing |
| | Nutrition Information at the Point of Purchase Affect Consumer |
| | Behavior?", Robert Wood Johnson Foundation Healthy Eating |
| | Research |
| 2009, 2011 | Grant Reviewer, Robert Wood Johnson Foundation Healthy Eating |
| | Research |
| 2009 | Conference Planning Committee, Robert Wood Johnson |
| | Foundation Healthy Eating Research |
| 2009 | Briefing on Menu Labeling, Congressional Budget Office Staffers |
| 2009-2010 | Reviewer for National Meeting Abstract Submissions, Consumer |
| | Engagement, Choice and Decision Making Theme, |
| | AcademyHealth Annual Meeting |
| 2010 | Invited Testimony to the U.S. Department of Labor, Advisory |
| | Council on Employee Welfare and Pension Benefit Plans |
| 2010, 2012 | Faculty Member, National Hispanic Medical Foundation |
| | Leadership Program |
| 2010 | Consultant: Examination of Front-of-Package Nutrition Systems |
| | and Symbols, Phase I, Institute of Medicine |

| 2010-2011 | Committee Member: Examination of Front-of-Package Nutrition |
|---------------------|--|
| 2010 Present | Systems and Symbols, Phase II Creat Deviewer, National Science Foundation |
| 2010-Present | Grant Reviewer, National Science Foundation |
| 2010-Present | Advisory Committee, New York State Obesity Policy Center and |
| | Coalition, <i>Designing a Strong and Healthy New York</i> , New York |
| 2011 | Academy of Medicine |
| 2011 | Grant Reviewer, Institutal National du Cancer (National Cancer |
| 2012 | Institute, France) |
| 2012 | Grant Reviewer, De Nederlandse Organisatie voor |
| | Wetenschappelijk Onderzoek (NWO; Netherlands Organization |
| 2012 | for Scientific Research) |
| 2012 | Chair, Consumer Engagement, Choice and Decision Making |
| 2012 | Theme, AcademyHealth Annual Meeting |
| 2012 | Advisor, Canadian Taskforce on Provision of Nutrition Labeling in |
| 2012 | Restaurants and Foodservices |
| 2012 | Member, NIH/NIMHD-funded Consensus Panel on Away-from- |
| 2012 | Home Food |
| 2012 | Panelist and Presenter, CDC Expert Panel on Drinking Water |
| 2012 | Access in Schools and Childcare |
| 2012 | Panelist, CDC Expert Panel on Obesity Prevention |
| 2012 | Testimony at Hearing on the Proposed Amendment of Article 81 |
| | of the New York City Health Code, New York City Board of |
| | Health |
| 2013 | Dissertation Award Selection Committee, NASPAA (Schools of |
| | Public Policy, Affairs and Administration) |
| 2013- | Reviewer, NIH Rapid Reponses PAR-12-157, which reviews |
| | grants on a monthly basis. |
| 2013 | Ad Hoc Reviewer, Community Influence on Health Behavior |
| | Study Section, NIH. |
| | |
| New York University | |
| 2007-2010 | Population Health Steering Committee, NYU School of Medicine |
| 2008, 2012 | Selection Committee, NYU Postdoctoral and Transition Program |
| | for Academic Diversity |
| 2008-2009 | Health Management Faculty Search Committee, NYU Wagner |
| 2009-Present | Affiliated Faculty, Economics, NYU Abu Dhabi |
| 2009-Present | NYU Wagner Doctoral Board |
| 2009-Present | Prevention Research Center Advisory Board, NYU School of |
| | Medicine |
| 2010-Present | Affiliated Faculty, NYU Cancer Institute |
| 2010-Present | Affiliated Faculty, NYU Institute for Education and Social Policy |
| 2010-Present | Affiliated Faculty, NYU Institute for Human Development and |
| | Social Change |
| 2010-Present | Community Engagement and Population Health Research Steering |
| | Committee, Clinical Translation Science Institute, NYU School of |
| | Medicine |

| 2010-Present | Doctoral Planning Committee, NYU Global Institute of Public |
|--------------|--|
| | Health |
| 2010-Present | Research Planning Committee, NYU Global Institute of Public |
| | Health |
| 2011-Present | Research Conflicts of Interest Committee, NYU School of |
| | Medicine |
| 2012-Present | Recruitment Committee, NYU School of Medicine, Department of |
| | Population Health |
| 2012-Present | Healthcare Innovations and Health Outcomes Recruitment |
| | Committee, NYU School of Medicine, Department of Population |
| | Health |
| 2012-Present | Strategic Planning Committee, NYU School of Medicine, |
| | Department of Population Health |
| 2012-Present | Executive Committee, NYU School of Medicine, Department of |
| | Population Health |
| 2013 | Department of Environmental Medicine Review Committee, NYU |
| | School of Medicine |

Memberships, Offices, and Committee Assignments in Professional Societies

AcademyHealth American Public Health Association American Society of Health Economists Association for Public Policy Analysis and Management Obesity Society International Health Economics Association

Editorial Positions

Ad Hoc Reviewer

Health Affairs JAMA NEJM Health Services Research Journal of Health Politics, Policy and Law Obesity Health Psychology Medical Decision Making American Journal of Agricultural Economics

Major Administrative Responsibilities

| 2011 – Present | Director of Doctoral Studies, NYU Wagner School of Public Service |
|----------------|---|
| 2012 – Present | Director of Section on Health Choice, Policy and Evaluation, Department |
| | of Population Health, NYU School of Medicine |

Teaching Experience

| Health Policy and Health Systems, Yale School of Public Health, |
|---|
| Teaching Fellow for Masters-Level Course |
| Methods in Health Services Research, Yale School of Public Health, |
| Teaching Fellow for Masters-Level Course |
| Decision Making and Cost Effectiveness, Yale School of Public Health, |
| Teaching Fellow for Masters-Level Course |
| Microeconomics, Yale School of Public Health, Teaching Fellow for |
| Masters-Level Course |
| Health Policy and Health Systems, Yale School of Public Health, Co- |
| Instructed with Professor Howard Forman |
| Guest Lectures to Various School of Medicine and other NYU |
| Courses/Groups, including: Primary Care Residency Program, Current |
| Issues in Health Policy Course, Public Health Nutrition Course |
| Health Economics and Payment Systems, NYU Wagner Graduate School |
| of Public Service, Semester-long course taught yearly to Masters Students |
| Several Invited Lectures, including: Policy Making at the Federal Level, |
| Obesity Policy; to National Hispanic Medical Foundation Leadership |
| Program for MD Leaders and Residents |
| Lecture on Obesity Policy, NYU School of Medicine Interclerkship |
| Intensive |
| Lecture on Health Policy, NYU School of Medicine Selective |
| Lecture on behavioral economics to NYU Undergraduate Public Health |
| Program |
| Lecture to NYU Doctoral Research Methods Class |
| Lecture on consumer behavior and behavioral economics, NYU Wagner |
| Domestic Health Economics Class |
| Food Politics Lecture, NYU Wagner Graduate School Course on Food |
| Politics |
| |

Mentoring of Graduate Students, Residents, Post-Doctoral Fellows in Research

Under direct supervision:

| Neha Sathe | Former undergraduate health economics honors advisee, 2010. Currently MD student at University of Chicago. | | |
|---------------------------------|--|----------------------------------|--|
| Jonathan Cantor Andrew Breck | Current PhD Student, Primary Advisor Current PhD Student, Primary Advisor | 2011 – Present 2012 – Present | |
| Glen Taksler | Postdoctoral Fellow, Co-Advisor Current position: Faculty, Cleveland Clinic | 2011 - 2013 | |

| In advisory function | n (thesis committee): |
|----------------------|---|
| Maya Vadiveloo | Current PhD Student, Committee Member, Advisor on AHA Predoctoral |
| | Fellowship, 2011 – 2013 |

Current Position: Postdoc, Harvard School of Public Health

Major Research Interests

- 1. Individual decision making as it influences health, at the intersection of behavioral economics and public policy.
- 2. Obesity policy, health policy.
- 3. Evaluation
- 4. Vulnerable Populations

Grants Received

Prior

| Agency | Title | Туре & # | Period | Total Direct Costs | Role |
|---|--|--|----------------|------------------------------|-----------------|
| CDC | Research Training in Health Protection and Preparedness | CDC 1 T01 CD000146 | 9/04- 9/10 | | Investigator |
| Russell Sage Foundation Behavioral Economics Roundtable | Choice Sets and Consumer Selection of Health Plans | Small Grants Program in Behavioral Economics | 3/06- 3/10 | \$4,986 | PI |
| National Science Foundation | Choice Sets and Consumer Selection of Health Plans | Dissertation Improvement Grant | 8/06- 7/07 | \$11,000 | PI |
| Institute for Social and Policy Studies, Yale University | The Interaction of Fear and Framing in Influencing Perceptions of the Social Security Debate: An Internet Experiment | Research Award | 9/06- 7/07 | \$10,500 | Investigator |
| Agency for Healthcare Research and Quality | Choice Sets and Consumer Selection of Health Plans | Grant for Health Services Research Dissertations | 9/06- 8/07 | \$32,246 | PI |
| United Hospital Fund | Medicaid High Cost Care Initiative | | 7/07- 12/07 | \$100,000 | C0-I |
| New York Community Trust | Medicaid High Cost Care Initiative | | 10/07- 3/08 | \$75,000 | Co-I |
| NYU Wagner Faculty Research Fund | The Role of Cognition in Social Policy Choice | | | \$7,500 | PI (dual PI) |
| NYU Wagner Faculty Research Fund | How Do Consumers Make Health Insurance Decisions and Are They Any Good at It? | | 6/08- 5/09 | \$7,500 | PI (dual PI) |
| Yale Rudd Center for Food Policy and Obesity | The Influence of Calorie Labeling on Food Choice | | 6/09- 5/10 | \$5,000 | PI |
| NYU Wagner Dean's Fund | The Influence of Calorie Labeling on Food Choice | | 5/08- 6/09 | \$6,000 | PI |
| RWJF | Hospital Quality Data: Understanding Decision Making in Vulnerable Populations | 63829 | 2/08- 8/10 | \$149,971 (total cost) | PI |
| Veterans' Affairs Health Services Research & Delivery | Telephone Care Coordination for Smokers in Mental Health Clinics | SDP07-034 | 10/08- 9/11 | | C0-I |
| RWJF | The Influence of Calorie Labeling on the Food Choices of Families and Adolescents | 65634 | 12/08- 6/10 | \$50,000 | PI |

Date Prepared: April 2014

| NYU-HHC | The Behavioral Economics of Food | | 3/10- | \$45,000 | PI |
|-------------------|---|-----------------|---------|------------|------|
| Clinical | Choice: Taxes and Labeling | | 1/12 | | |
| Translational | | | | | |
| Science Institute | | | | | |
| NOPREN | The Evaluation of NYC's Water Jets | Supplement | 9/10- | \$195,285 | PI |
| Collaborating | Program | | 9/11 | | |
| Center Award | | | | | |
| CDC | To support additional evaluation activities | Supplement | 9/10- | \$118,388 | PI |
| | | | 9/12 | | |
| RWJF Healthy | Evaluating the Impact of Using Financial | 68236 | 10/10- | \$133,904 | PI |
| Eating Research | Incentives to Build Supermarkets in High- | | 3/12 | | |
| Initiative | Need Areas | | | | |
| NYS DOH | A Demonstration to Improve Care and | | 6/10- | \$160,340 | Co-I |
| | Reduce Costs for High-Cost Patients | | 5/12 | | |
| CDC | NYU Nutrition and Obesity Prevention | Supplement to | 9/10- | \$118,388 | PI |
| | Policy Research and Evaluation Network | NOPREN Award | 9/12 | (each | |
| | (NOPREN) Collaborating Center | | | year) | |
| Aetna Foundation | Tax Credits for New Supermarkets in | 4036366 | 3/11- | \$217,389 | PI |
| | Low-Income Areas: The Influence on | | 3/13 | | |
| | Healthy Eating for Adults | | | | |
| Agency for | Mentored Career Development in | K12 HS019473-01 | 7/2010- | \$1,969,33 | Co-I |
| Healthcare | Comparative Effectiveness Research | | 6/2013 | 9 | |
| Research & | _ | | | | |
| Quality | | | | | |

Current

| Agency | Title | Туре & # | Period | Total Direct Costs | Role |
|---|---|---------------------|------------------------|--------------------------|--------------------|
| NIDDK/NIH | Impact of the Food Environment on Child Body Mass Index | R01 DK097347 | 9/2013- 8/2017 | \$1,677,543 | PI |
| NIDDK/NIH | Impact of the NYC Sugary Beverage Policy on Calories Purchased and Consumed | R01 DK099241 | 2/13- 1/17 | \$1,759,998 | PI |
| NHLBI/NIH | The Influence of Calorie Labeling on Food Choice | R01 HL095935 | 8/09- 5/14 | \$1,196,265 | PI |
| NIA/NIH | Using Nudges to Implement Comparative Effectiveness: Behavioral Economics and Statins | RC4 AG039076 | 9/10- 8/14 | \$739,136 | CO-PI (Dual PI) |
| NYS Health Foundation | The Impact of NYC Sugar Sweetened Beverage Policy on Calories Purchased and Consumed | 12-01682 | 12/12- 11/14 | \$208,541 | PI |
| CDC | NYU Nutrition and Obesity Prevention Policy Research and Evaluation Network (NOPREN) Collaborating Center | 1U48DP001904- 01 | 10/09- 9/14 | \$106,194 (Yearly) | PI |
| NCI/NIH | The Impact of School Food Policy on Childhood Obesity | R01 HD070739 | 1/2011 - 12/2014 | \$1,000,000 | Co-I |
| NYU-HHC Clinical Translational Science Institute | The Influence of Height-Adjustable Desks on Health and Obesity | | 2/12- 8/14 | \$40,000 | Co-I |
| Robert Wood Johnson Foundation | Establishing a Second Evaluation Baseline Before Implementation of New York City's Policy to Limit Sugar-Sweetened Beverages | 70823 | 4/13- 9/14 | \$224,908 | PI |
| Aetna Foundation | Impact of Online Supermarket Delivery Service on SNAP Customers in the South Bronx | 12-05886 | 10/2013 -9/2014 | \$111,592 | PI |

Date Prepared: April 2014

| NCATS/NIH via NYU CTSI | An Obesity Sentinel System Using Food Retail Sales Data | UL1TR00038 | 11/2013 - 11/2014 | \$35,000 | Co-I |
|---------------------------|---|------------|-------------------------|----------|------|
| NYU-HHC CTSI | Understanding Obesity Among Public Housing Residents in New York City: A Community-Based Geospatial Project | UL1TR00038 | 11/2013 - 11/2014 | \$34,973 | Co-I |

Bibliography

Original Reports

- 1. Schlesinger M, Mitchell S, **Elbel B**. Voices Unheard: Barriers to Expressing Dissatisfaction to Health Plans. *The Milbank Quarterly*. 2002; 80(4): 709-755.
- 2. Kronebusch K, **Elbel B**. Simplifying Children's Medicaid and SCHIP: What Helps? What Hurts? What's Next for the States? *Health Affairs*. 2004; 23(3): 233-246.
- 3. Kronebusch K and **Elbel B**. Enrolling Children in Public Insurance: SCHIP, Medicaid, and State Implementation. *Journal of Health Politics, Policy and Law.* 2004; 29(3): 451-489.
- 4. Goldberger Z, **Elbel B**, McPherson CA, Paltiel AD, Lambert R. Cost Advantage of Dual-Chamber versus Single-Chamber Cardioverter-Defibrillator Implantation. *Journal of the American College of Cardiology*. 2005; 46(5): 850-857.
- 5. Bradley EH, Herrin J, **Elbel B**, McNamara RL, Magid DJ, Nallamothu BK, et al. Hospital Quality for Acute Myocardial Infarction: Correlation Among Process Measures and Relationship with Short-Term Mortality. *JAMA*. 2006; 296(1): 72-78.
- Cherlin E, Bradley B, Elbel B, Busch SH, Bradley EH. Cultivating Next Generation Leadership: Preceptors' Rating of Competencies in Post-Graduate Administrative Residents and Fellows. 2006. *Journal of Health Administration Education*. 2006 Fall; 23(4): 351-365.
- 7. Sindelar J, **Elbel B**, Petry N. Do We Get What We Pay For? Cost-Effectiveness of Adding Contingency Management. *Addiction*. 2007; 102(2): 309-316.
- 8. Elbel B, Schlesinger M. Responsive Consumerism: Empowerment in Markets for Health Plans. *The Milbank Quarterly*. 2009; 87(3): 633-682.
- Elbel B, Kersh R, Brescoll V, Dixon LB. Calorie Labeling and Food Choices: A First Look at the Effects on Low-Income People in New York City. *Health Affairs*. 2009; 28(6): w1110-21.
- Elbel B, Gyamfi J, Kersh R. Child and Adolescent Fast-Food Choice and the Influence of Calorie Labeling: A Natural Experiment. *International Journal of Obesity*. 2011 Apr; 35(4): 493-500.

- Bradley EH, Elkins B, Herrin J, Elbel B. Health and Social Service Expenditures: Associations with Health Outcomes. *BMJ – Quality and Safety*. 2011 Oct; 20(10): 826-31.
- 12. Vadiveloo M, Dixon LB, **Elbel B**. Consumer Purchasing Patterns in Response to Calorie Labeling Legislation in NYC. *International Journal of Behavioral Nutrition and Physical Activity*. 2011 May 27; 8: 51.
- 13. **Elbel B**. Consumer Estimation of Calories Purchased from Fast Food and the Influence of Calorie Labeling. 2011. *Obesity*. 2011 Oct; 19(10): 1971-8.
- 14. Raven M, Doran K, Gillespie C, **Elbel B**. An Intervention to Improve Care and Reduce Costs for High Risk Patients with Frequent Health Services Use. *BMC Health Services Research*. 2011 Oct 13; 11: 270.
- Raven M, Gillespie C, Van Busum K, DiBennardo R, Elbel B. Vulnerable Patients' Perceptions of Health Care Quality and Quality Data. *Medical Decision Making*. 2011; 32(2): 311-326.
- Trasande L, Elbel B. The Economic Burden Placed on Healthcare Systems by Childhood Obesity. *Expert Review of Pharmacoeconomics and Outcomes Research*. 2012 Feb; 12(1): 39-45.
- Schwartz J, Riis J, Elbel B, Ariely D. Inviting Consumers To Downsize Fast-Food Portions Significantly Reduces Calorie Consumption. *Health Affairs*. 2012; 31(2): 399-407.
- Chan S, Elbel B. Low Cognitive Ability and Poor Skill with Numbers May Prevent Many from Enrolling in Medicare Supplemental Coverage. *Health Affairs*. 2012; 31(8): 1847-1854.
- 19. Elbel B, Cantor J, Mijanovich T. Potential Effect of the New York City Policy Regarding Sugared Beverages. *NEJM*. 2012; 367(7): 680-1.
- 20. Schindler J, Kiszko K, Abrams C, Islam N, **Elbel B**. Environmental and individual factors affecting menu labeling utilization: a qualitative research study. *Journal of the Academy of Nutrition and Dietetics*. 2013; 113(5): 667-672.
- 21. Rogers E, Fernandez S, Gillespie C, Smelson D, Hagedorn HJ, Elbel B, Kalman D, Axtmayer A, Pradhan K, Sherman SE. "Telephone care coordination for smokers in VA Mental Health clinics: a hybrid implementation and clinical effectiveness trial." *Addiction Science and Clinical Practice*. 2013; 8:7.
- 22. Elbel B, Taksler G, Mijanovich T, Abrams C, Dixon LB. "Promotion of Healthy Eating through Public Policy: A Controlled Experiment." *American Journal of Preventative Medicine*. 2013; 45(1): 49-55.

- 23. **Elbel B**, Mijanovich T, Dixon LB, Abrams C, Weitzman B, Kersh R, Auchincloss AH, and Ogedegbe G. Calorie Labeling, Fast Food Purchasing and Restaurant Visits. *Obesity*. 2013; 21(11): 2172-2179.
- 24. **Elbel B**, Gillespie C, Raven MC. Presenting quality data to vulnerable groups: charts, summaries or behavioral economic nudges? *Journal of Health Services Research & Policy*. 2014 [Epub ahead of print]; doi: 10.1177/1355819614524186.
- 25. Shelley D, Ogedegbe G, **Elbel B**. Same Strategy Different Industry? Corporate Influence on Public Policy. *American Journal of Public Health*. 2014; 104(4): e9-e11.
- 26. Kiszko K, Martinez O, Abrams C, Elbel B. The influence of point-of-selection menu labeling in fast food restaurants and cafeterias on food orders and consumption: A review of the literature. *Journal of Community Health*. 2014 [Epub ahead of print]; doi: 10.1007/s10900-014-9876-0.

Working Papers

- 1. **Elbel B**, Corcoran S, Schwartz A. "The Potential Role of Neighborhoods and Schools in Improving Childhood Obesity." Working Paper.
- 2. Mijanovich T, Abrams C, Cantor J, Dunn L, Nonas C, Cappola K, Onufrak S, Park S, and **Elbel B**. "The Influence of Water Jets in School Cafeterias on Taking Water Students' Consumption of Water and Attitudes toward Drinking Water." Working Paper.
- 3. **Elbel B** and Schlesinger M. "How Much Choice? Nonlinear Relationships Between the Number of Health Plan Options and the Behavior of Medicare Beneficiaries." Working Paper.
- 4. Sathe N and **Elbel B**. "Racial and Ethnic Disparities in the Utilization of Health Services Across Insurance Types Among Children." Working Paper.
- 5. **Elbel B** and Schlesinger M. "Choice and Medicare: An Experimental Analysis of Health Plan Choice." Working Paper.
- 6. Schlesinger M and **Elbel B**. "The Cognitive-Behavioral Underpinnings of Health Policy: A Roadmap for Future Research and Policy Development." Working Paper.
- 7. Schlesinger M, Stuckler D and **Elbel B**, "Experience Goods and Expectational Traps: Bounded Rationality and Consumer Behavior in Markets for Medical Care." Working Paper.
- 8. Schlesinger M, Calderas O and **Elbel B**. "Strangers in a Strange Land: Recent Entrants to the U.S. Confront the Culture of Medical Consumerism." Working Paper.

Book Chapters and Reports

- Kersh R, Elbel B. 2010. Childhood Obesity: Public Health Impact and Policy Responses. In: Bagchi D, Editor. Global View on Childhood Obesity: Current Status, Consequences and Prevention. Massachusetts: Academic Press; 2011. p. 281-8.
- 2. Kersh R, Elbel B. 2013, Forthcoming. Food Labeling. In: Steel B, Editor. Issues and Controversies in Science and Politics. CQ Press.
- Cohen D, Bhatia R, Story MT, Sugarman SD, Economos CD, Whitsel LP, Williams JD, Elbel B, Harris J, Kappagoda M, Champagne CM, Shields K, Lesser LI, Fox T, Becker N. Performance Standards for Restaurants: A New Approach to Addressing the Obesity Epidemic. Santa Monica, CA: RAND Corporation; 2013. http://www.rand.org/pubs/conf_ proceedings/CF313.

Invited Presentations

All oral presentations unless otherwise noted; * = Co-author presented "Promotion of Healthy Eating through Public Policy: A Controlled Experiment" 2014: Presentation at NYUSOM DGIM Grand Rounds

"Wake Forest Journal of Law & Policy Keynote Address" 2014: Keynote Speaker, Wake Forest Journal of Law & Policy Food & Law Symposium

"Medical Parsimony for Patients and Populations: Whose Advocate Should the Doctor Be?" 2014: Panelist at NYU School of Medicine Department of Population Health Symposium: Controversies in Population Health

"Using Tax Credits to Introduce Supermarkets in Low-Income Areas: The Influence on Healthy Eating." 2012: University of Alabama NIH Nutrition and Obesity Research Center

"Evaluating Water Interventions." 2012. CDC Expert Panel on Drinking Water Access in Schools and Childcare

"Updates on Calorie Labeling and Food Choice: Evidence from New York City and Philadelphia." 2011: Invited speaker at Cornell University

"Behavioral Economics Roundtable on Diabetes." 2011: Invited Speaker at American Academy of Family Physicians Event.

"Current State of Calorie Labeling Research": 2011: Invited Speaker to Health Canada Think Tank, "Provision of Nutrition Information in Restaurants and Foodservices"

"Obesity, Calorie Labeling, and Behavioral Economics": 2011: The University of Pennsylvania

"Obesity and Nutrition in New York." 2011: Invited Speaker at: "What Must New York Do Now to Prevent Obesity" at New York Academy of Medicine

"Obesity: The Role and Promise of Public Policy." 2010: Invited Presentation at *Obesity: Food, Brain and Politics*, NYU School of Medicine CME Course

"The Effects of Health Care Reform: The Role of Comparative Effectiveness Research." 2010: Invited Presentation at Annual Meeting of Eastern Vascular Society

"Consumer Health Plan Choice, Behavioral Economics and the Role of Policy." 2010: Invited Testimony to the U.S. Department of Labor, Advisory Council on Employee Welfare and Pension Benefit Plans

"The Relative Influence of Calorie Labeling and Behavioral Economic Nudges in Altering Fast Food Choice." 2010: Yale Center for Consumer Insights*

"Calorie Labeling and Obesity Policy: The State of the Research" 2010: Invited Presentation to the National Institutes of Health Nutrition Coordinating Committee

"Obesity and Public Policy: The Role of Calorie Labeling and the Promise of Public Policy". 2010: Department of Medicine Grand Rounds, Columbia University, College of Physicians and Surgeons

"Neighborhoods and Health in Later Life." 2010: Invited Panelist to Brookdale Center on Aging Faculty Fellow Lecture Series, CUNY/Hunter

"Helping Consumers Make Healthier Choices." 2010: Eat Smart, Move More 2010 Annual Summit of the Rhode Island Department of Health

"The Role of Cognition in Choice: The Case of Medicare." 2009: Pennsylvania State University

"The Influence of Calorie Labeling on Food Choice." 2009: NYU School of Medicine; Mt. Sinai Department of Health Policy; Columbia School of Public Health

"Is More Better? An Experimental Analysis of Consumer Choice." 2008: NYU Wagner Graduate School of Public Service

"How We Make Decisions: Understanding the Infrastructure of Choice." 2008: NYU School of Medicine, Division of General Internal Medicine Grand Rounds

"How Much Choice? Nonlinear Relationships Between the Number of Health Plan Options and the Behavior of Medicare Beneficiaries." 2006 - 2007: University of Illinois-Chicago; RAND; University of Wisonsin-Madison; Johns Hopkins University; NYU; University of Pittsburgh; Yale University

"Experience Goods and Expectational Traps: Bounded Rationality and Consumer Behavior in Markets for Medical Care." 2006: Yale University

"A Realistic View of Health Plan Consumerism: The Prospects for Consumer Empowerment." 2004: Yale University

Conference and Other Presentations

All oral presentations unless otherwise noted; * = Co-author presented

"Calorie labeling, fast food purchasing and restaurant visits." 2013: Obesity Journal Symposium, Obesity Week

"The effect of breakfast in the classroom on obesity and academic performance: Evidence from New York City." 2013: APPAM Fall Research Conference*

"Healthy eating and food purchasing for residents of low income areas: Results from studying a new supermarket opening as a result of financial incentives." 2013: APHA Annual Meeting

"Results from a community initiative using a NYC department of health toolkit to increase the availability of healthy foods in corner stores." 2013: APHA Annual Meeting (Poster)

"Nudging Food Choices through Public Policy: The New York City Experience in the Bloomberg Era." 2013: AcademyHealth Annual Research Meeting

"Healthy Eating and Food Purchasing for Children Living in Low Income Areas: Results from Studying a New Supermarket Opening as a Result of Financial Incentives." 2013: Healthy Eating Research 7th Annual Grantee Meeting

"Evaluation of a Drinking Water Availability Intervention in New York City Schools." 2012: CDC Prevention Research Centers Seminar Series; CDC "Weight of the Nation" Obesity Conference

"Using Tax Credits to Introduce Supermarkets in Low-Income Areas: The Influence on Healthy Eating." 2012: Fourth Biennial Conference of the American Society of Health Economists (ASHEcon); AcademyHealth Annual Research Meeting; American Public Health Association (unable to attend due to Hurricane Sandy)

"Taxing and Labeling as a Means to Encourage Healthy Eating." 2012: Fourth Biennial Conference of the American Society of Health Economists (ASHEcon); AcademyHealth Annual Research Meeting*; Association of Public Policy and Management

"Healthy Eating and Food Purchasing for Children Living in Low-Income Areas: Results from Studying a New Supermarket Opening as a Result of Financial Incentives." 2012: Robert Wood Johnson Foundation Health Eating Research Meeting

"Development of Obesity Policies in New York City and State." 2011: American of Public Health Association Annual Meeting*

"Calorie Labeling and Food Choice: Results from Philadelphia." 2011: American Association of Public Health; Association for Public Policy Analysis and Management*; AcademyHealth Annual Research Meeting (Poster). 2012: Society for Behavioral Medicine; AcademyHealth

Annual Research Meeting; Fourth Biennial Conference of the American Society of Health Economists (ASHEcon)

"The Influence of Calorie Labeling on Children and Adolescents and Consumer Estimation of Recommended and Actual Fast Food Calories." 2011: Robert Wood Johnson Foundation Healthy Eating Research Annual Meeting

"Does Calorie Labeling at Restaurants Affect Consumers' Decisions About Where to Purchase Food?" 2010: Association of Consumer Research; American Public Health Association

"The Role of Cognition in Choice: The Case of Medicare." 2009: AcademyHealth Annual Meeting; 2010: Association of Public Policy and Management

"The Relative Influence of Calorie Labeling and Behavioral Economic Nudges in Altering Fast Food Choice." 2010: AcademyHealth Annual Meeting; Association for Consumer Research*; Behavioral Decision Management in Research Conference*; Obesity Society (Poster); American Public Health Association

"Examining How to Present Quality Data to Vulnerable Groups: Charts, Summaries, or Behavioral Economic Nudges?" 2010: American Society of Health Economics Annual Meeting; AcademyHealth Annual Meeting (Poster); 2011: AcademyHealth Annual Meeting

"Potential Consumer Responses to Changes in Obesity Policies and the Fast Food Environment." 2010: AcademyHealth Annual Meeting (Poster); Obesity Society (Poster)

"Child and Adolescent Fast Food Choice and the Influence of Calorie Labeling." 2010: AcademyHealth Annual Meeting (Poster); Obesity Society (Poster)

"From Indicators to System Change': The Case of Calorie Labeling." 2009: CDC Inaugural Conference on Obesity Prevention and Control, Weight of the Nation

"The Influence of Calorie Labeling on Food Choice." 2009: AcademyHealth Annual Meeting; International Health Economics Association Annual Meeting (unable to attend; poster); American Public Health Association Meeting; Robert Wood Johnson Foundation Healthy Eating Research Meeting. 2010: Society of Behavioral Medicine Annual Meeting

"Hospital Quality Data: Understanding Decision Making in Vulnerable Populations": 2009: Society for General Internal Medicine Annual Meeting (poster)*; AcademyHealth Annual Meeting (poster)

"An Intervention to Improve Care and Reduce Costs for Medicaid Patients with Frequent Hospital Admissions." 2009: AcademyHealth Annual Meeting (poster)

"Racial and Ethnic Disparities Across Insurance Types: Health Care Access Amongst Low-Income Children." 2008: Annual Symposium on Health Care Services in New York (poster)* "Is More Better? An Experimental Analysis of Consumer Choice." 2008: Society of General Internal Medicine Annual Meeting (unable to attend); American Society of Health Economists Annual Meeting; AcademyHealth Annual Meeting. 2007: Society of Medical Decision Making Annual Meeting (unable to attend)

"Patient Involvement in the Information Age." 2008: Yale Healthcare 2008 Annual Conference.

"How Much Choice? Nonlinear Relationships Between the Number of Health Plan Options and the Behavior of Medicare Beneficiaries." 2007: American Society of Health Economists Inaugural Meeting.

"Experience Goods and Expectational Traps: Bounded Rationality and Consumer Behavior in Markets for Medical Care." 2006: AcademyHealth Health Economics Interest Group Meeting

"Medicaid and SCHIP Implementation: The Impact of State Health Policy Choices on Enrollment." 2004: AcademyHealth Annual Research Meeting (Poster)

"A Realistic View of Health Plan Consumerism: The Prospects for Consumer Empowerment." 2004: AcademyHealth Annual Research Meeting (Poster)

Selected Press

Print and Electronic:

| New York Times: | Why Healthy Eaters Fall for Fries |
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| | Don't Count on Calorie Counts |
| | A Bumpy Road to a Soda Ban |
| | Featured Video: "Counting Fewer Calories" |
| | Authored Letter to the Editor: "Bloomberg's Supersize Soda Ban" |
| | Editorial: "Calorie Counters" |
| | "Calorie Postings Don't Change Habits, Study Finds" |
| | Column: "NYC: All's Not Well in Sex and Food" |
| | Freakonomics Blog: "Does Posting a Calorie Count Change" |
| | Week in Review: Prime Number 21 |
| | "How Posted Calories Affect Food Orders" |
| | "Forget Spicy Tuna Rolls; Most Fans Still Just Want a Dog" |
| | "After Menu Labels, Parents and Kids Order Same Foods" |
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| Associated Press: | "Study: NYC Calories Postings Don't Change Orders" |
| Reuters: | "Calorie Labeling doesn't Curb NYC Fast Food Habits" |
| Boston Globe | Study Shows Menu Calorie Counts Don't Impact Choices Editorial: "Fast Food: Numbers Alone Won't Stop Obesity" |

| LA Times | <u>"More Study Needed To Determine Whether Adding"</u> <u>"Calorie Information Might Not Influence Fast Food Choices"</u> |
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| Seattle Times | Editorial: "Calorie Counts on Restaurant Menus Don't Work" |
| The Atlantic: | <u>"New York's Calorie Labeling Program May be a Bust"</u> <u>"Why We Shouldn't Ditch Calorie Labeling"</u> |
| Washington Post: | <u>"Menu Labeling a Bust?"</u> "First Look: Calories on Fast-Food Menus Don't Change Choices" |
| Wall Street Journal: | Bloomberg's Health Policy Acts as Wedge Calorie Cutters Study: At New York Chain Restaurants, Low-Income Diners Don't Count Calories |
| The Huffington Post: | Calorie Recommendations May Not Influence How Much You Consume, Study Suggests |
| NYULMC: | Brian Elbel, PhD, MPH, Featured in NYU Research Report Brian Elbel, PhD, MPH, Receives Grant to Study Impact of Food Environment on Child Body Mass Index |
| New Haven Register: | Editorial: Calorie Posting Law Proves Ineffective |
| Business Standard: | Taxing on Unhealthy Food Makes People Buy Less |
| Pacific Standard: | The Affordable Calorie Act |
| Science Daily: | Mandatory Calorie Postings at Fast-Food Chain Do Not Influence Food Choice |
| Television: CNN: | "Ignoring Calorie Counts" |
| CNBC: | "Posting Calories Doesn't Slim Bills" |
| CBS News: | Health Watch: Calorie Counts On Menus Has Not Changed Eating Habits In Philadelphia |
| Bloomberg TV: | Do Consumers Discount Restaurant Calorie Counts? |
| WABC: | "Calories Posting Poll Released" |

| WNBC: | "Are New Yorkers Really Counting Calories" "When It Comes to Counting Calories, New Yorkers Say Forgetaboutit" |
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| TV Globo Brazil: | "Aviso com calorias não diminui consumo de fast food nos EUA" |
| NTV/ Moscow: | <u>"Нью-йоркские власти обязали сети быстрого питания публиковать таблицу калорийности продуктов"</u> |
| AP/Video: | "Calories Labels Have 'No Effect' on Food Choice" |
| Radio: WNYC/NPR: | If Soda Sizes Shrink, Will Waistlines, Too? (Profiling our research in action) |
| BBC: | "Health Check" |
| NPR/Marketplace: | Marketplace Morning Report: Does posting calories change" |
| This Morning/Korea: | Calorie Counts and Food Choice |
| NPR/Southern CA: | "So a Guy Walks into a (Salad) Bar: Will a Calorie-Labeled" |
| 89.3 KPCC: | How Far Would You Walk For A Cheeseburger? |
| 90.7 WfUV.org: | Bloomberg's New York: A Focus On Public Health |