

SALO V. COSLOVSKY

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ACADEMIC APPOINTMENTS

2016 - Associate Professor of Urban Planning and Public Service
2009 - 2016 Assistant Professor of International Development
Robert F. Wagner Graduate School of Public Service
New York University, New York, NY

EDUCATION

2009 Ph.D. Urban Studies and Planning; Massachusetts Institute of Technology
2002 M.A.L.D. The Fletcher School of Law and Diplomacy; Tufts University
1996 B.S. Public Administration; Fundação Getúlio Vargas (São Paulo, Brazil)

ARTICLES

Oportunidades para Exportação de Produtos Compatíveis com a Floresta na Amazônia Brasileira, 2021, [Projeto Amazônia 2030](#)

Increased Hospitalizations for Decompensated Heart Failure and Acute Myocardial Infarction During Mild Winters: A Seven-Year Experience in the Public Health System of the Largest City in Latin America, with Renato Levin et al. [PLoS One](#) 2018, 13(1): e0190733

Who Opposes Labor Regulation? Explaining Variation in Employers' Opinions, with Matthew Amengual and Duanyi Yang. [Regulation and Governance](#) 2017, 11(4), pp. 404-421

Resilience and Renewal: Labor unions, inspectors, prosecutors and the enforcement of labor laws in Brazil, with Roberto Pires and Renato Bignami. [Latin American Politics and Society](#) 2017, 59(2), pp. 77-102

Beyond bureaucracy: How prosecutors and public defenders enforce urban planning laws in São Paulo, Brazil, International Journal of Urban and Regional Research 2015, 39(6), pp. 1103-1119

Flying under the radar? The state and the enforcement of labor laws in Brazil, Oxford Development Studies 2014, 42(2), pp.169-195

Economic development without pre-requisites: How Bolivian firms met food safety standards and dominated the global brazil-nut market, World Development 2014, 54, pp. 32-45

Parallel paths to enforcement: Private compliance, public regulation, and labor standards in the Brazilian sugar sector, with Richard Locke, Politics & Society 2013, 41(4), pp.496-525

Enforcing food quality and safety standards in Brazil: The case of COBRACANA, The Annals of the American Academy of Political and Social Science 2013, 649 (1), pp.122-138

Relational regulation in the Brazilian *Ministério Público*: The organizational basis of regulatory responsiveness, Regulation & Governance 2011, 5(1), pp.70-89

[translated to Portuguese and reprinted as A Regulação relacional no Ministério Público brasileiro: As bases organizacionais da capacidade de resposta regulatória, in Fontainha, Fernando and Pedro Geraldo (eds). Sociologia Empírica do Direito. Lisboa/ Curitiba: Juruá, 2015]

The Sociological citizen: Relational interdependence in law and organizations, with Susan Silbey and Ruthanne Huisling, L'Annee Sociologique, 2009, 59 (1), pp.201-229

BOOK CHAPTERS

The Pragmatic politics of regulatory enforcement, with Roberto Pires and Susan Silbey, in Handbook on the Politics of Regulation, edited by David Levi-Faur, London: Edward Elgar Publishers, 2011

BOOK REVIEWS

Root-Cause Regulation: Protecting Work and Workers in the 21st Century, by Michael J. Piore and Andrew Schrank, in ILR Review 2019, 72(3) 774-778

Employment and Development under Globalization: State and Economy in Brazil, by Samuel Cohn, in Social Forces, 2016, 95(4), pp.1-3

REPORTS AND MONOGRAPHS

Adoption and Diffusion of Green Innovation in Brazil: Eco-packaging for Consumer Goods and Tracking of Cattle in the Amazon, with Monica Romis, November 2019. Technical Note n° IDB-TN- 1778. Institutions for Development Sector, Competitiveness, Technology and Innovation Division, [Inter-American Development Bank](#)

Decent work in Export Processing Zones in Latin America and the Caribbean, July 2017. prepared for the [ILO's Regional Office for Latin America and the Caribbean](#)

PAPERS UNDER REVIEW

Building prosecutorial autonomy from within: The transformation of the Brazilian *Ministério Público*, with Amit Nigam

The Rise and fall of the Amazonian rubber footwear industry: A tale of international trade, technology, and value-added in the early 19th century

WORKING PAPERS AND ONGOING RESEARCH PROJECTS

Amazônia: Território de Comidas, with Roberto Smeraldi and Manuele Lima

Public-sector unions and the delivery of public services to the poor: Obstacle or opportunity?

Business disputes and public sector reform: Taxing the beverage sector in Brazil

MEDIA AND COMMENTARY

How Temer's Sweeping Labor Reforms Will Affect Brazil's Workers, [World Politics Review](#), July 19 2017

SELECTED PRESENTATIONS IN ANNUAL CONFERENCES

Annual Meeting of the Eastern Sociological Society (ESS), Boston, March 2019, Author Meets Critics, *Panelist*

Annual Meeting of the Eastern Sociological Society (ESS), Baltimore, April 2018, Presidential Panel, *The Transformation of the Ministerio Publico*

The Annual Meeting of the Law and Society Association (LSA), Mexico City, June 2017, *Wise Constraints: How Regulation Can Enhance Business Performance*

4th Annual Conference of the Sociology of Development Section, Providence, RI, March 2015, *Static Laws, Dynamic Regulators: Labor Relations in Contemporary Brazil*

26th Meeting of the Society for the Advancement of Socio-Economics (SASE), Chicago, IL, July 2014, *Static laws, dynamic institutions: The rise of labor inspectors and prosecutors in Brazil*

The Annual Meeting of the Law and Society Association (LSA), Minneapolis, MN, June 2014, *Static laws, dynamic institutions: The rise of labor inspectors and prosecutors in Brazil*

6th Annual People and Organizations Conference, Center for Human Resources, Wharton, University of Pennsylvania, PA, October 2013 [*juried submission*]

The Annual Meeting of the Law and Society Association (LSA), Boston, Massachusetts, May 2013, *Enforcing labor standards in the sugar supply chain: Public and Private inspection in Brazil*

29th International Congress of the Latin American Studies Association (LASA), Toronto, Canada, October 2010, *The Prosecutor-in-action: stitching solutions together*

SELECTED OTHER PRESENTATIONS

5th Annual Kagan Lecture in Law and Regulation, Berkeley Law School, University of California at Berkeley, CA, March 2019, *Discussant*

Bioeconomia e Inovacao Verde na America Latina e Caribe: Padroes, Oportunidades e Politicas, Manaus, Brazil, December 2018, *Opportunities for Green Innovation in the Amazon*

Brazil in Crisis: Resistance and Solidarity in the 21st Century, Institute for Public Knowledge, NYU, New York, NY, November 2018, *Public Bureaucrats, their Allies, and Political Resistance in Brazil*

Reflections on the 2018 Brazilian Elections, Columbia University, New York, NY, February 2018, *Roundtable discussion*

The Impeachment Process in Brazil: Next steps and implications, Columbia University, New York, NY, May 2016, *Roundtable discussion*

Symposium on Brazil's Model of Low Carbon Sustainable Development, Brown University, Providence, RI, April 2015, *How enforcement becomes compliance: Regulating cattle-ranching in the Amazon*

Catching up to the Future? Advances and Challenges in the Politics, Society, and Social Policies of Contemporary Brazil, Brown University, Providence, RI, November 2014, *The Transformation of the Ministério Público in Brazil*

ILR School at Cornell University, Ithaca, NY, October 2014, *The Transformation of the Ministério Público in Brazil*

Bureau of International Labor Affairs, US Department of Labor, Washington DC, August 2014, *The Transformation of the Ministério Público in Brazil*

Special Program for Urban and Regional Studies (SPURS) at the Massachusetts Institute of Technology (MIT), Cambridge, MA, February 2012, *The Regulatory advantage: How prosecutors enforce labor and environmental laws in Brazil*

Festschrift for Judith Tendler, Massachusetts Institute of Technology, Cambridge, MA, April 2011, *The institutional basis of commodity upgrading*

Woodrow Wilson International Center for Scholars, Washington DC, January 2010, *The Rule of Law, Economic Development, and Modernization of the State in Brazil: Lessons from Existing Experience for Policy and Practice*

SELECTED RESEARCH GRANTS, AWARDS AND FELLOWSHIPS

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| 2020 | Instituto Clima e Sociedade, Projeto Amazônia 2030 |
| 2018 | Competitiveness and Innovation Division, Inter-American Development Bank, <i>Diffusion of green innovation: Two case studies in Brazil</i> |
| 2014 | New Research Support, Office of the Associate Dean, NYU Wagner, <i>Public-sector unions and the delivery of public services to the poor</i> |
| 2014 | Stephen Charney Vladeck Junior Faculty Fellowship, New York University, <i>Public-sector unions and the delivery of public services to the poor</i> |
| 2011 | Anonymous unrestricted grant to advance my research |
| 2011 | Grant from the Lincoln Institute of Land Policy, <i>How prosecutors enforce land-use and urban planning laws in Brazil</i> |
| 2011 | Grant from the Political Science department at the Massachusetts Institute of Technology (MIT), <i>Improving Labor and Environmental Standards in the Sugar Industry</i> |

- 2010 Individual Faculty Grant from Center for Latin American and Caribbean Studies at NYU, *The development of sugarcane varieties in Brazil*
- 2008 Globalization and Labor Standards, MIT's Sloan School of Management
- 2007 The Rule of Law, Economic Development and Modernization of the State in Brazil, funded by DFID-UK and World Bank
- 2005 Awarded [through double-blind review] MIT's Benjamin Siegel Prize for Best Essay on Science, Technology, and Society for paper: *The rise and fall of the Amazonian rubber footwear industry*

PhD SUPERVISION / COMMITTEE PARTICIPATION

Daniel Broid (co-chair, with Paul Smoke)

Seulki Lee (chair: Sonia Ospina, NYU Wagner)

Amanda Bradshaw (chair: Robert Beauregard, Columbia University)

Diana Caley (chair: Carolyn Dimitri, NYU Steinhardt)

Sheffield Emi Lesure (chair: Vivek Chibber, NYU Sociology)

Gundula Loffler (chair: Paul Smoke, NYU Wagner)

David Gomez-Alvarez (chair: Paul Smoke, NYU Wagner)

SELECTED WAGNER AND UNIVERSITY SERVICE

2020-present Senator, University Senate at NYU

2018-present Convener, Tandler Network

2017-present NYU Wagner Learning assessment committee

2017-2019 Reaccreditation of NYU Wagner's Urban Planning Program

2016-2019 NYU Wagner doctoral committee

Board of Directors, IMAZON (Belém, Brazil)

PROFESSIONAL SERVICE: REVIEWEING BY FIELD

Law & Society	Regulation and Governance; Law & Policy; Law & Society Review, Studies in Law, Politics & Society; Max Planck Institute
International Development	United Nations University (UNU-WIDER); Journal of Development Studies; Oxford Development Studies; Studies in Comparative International Development; Review of International Political Economy, Journal of Public Administration and Development
Public Administration	Journal of Public Administration Research and Theory; Public Management Review; Administration and Society; Governance; Journal of Comparative Policy Analysis, Journal of Policy Analysis and Management, <i>Organizações e Sociedade</i>
Labor Relations	Industrial and Labor Relations Review; British Journal of Industrial Relations
Latin America Studies	Latin American Politics and Society, Latin American Research Review, Journal of Latin American Studies
Other Fields	National Science Foundation; Cambridge University Press; Journal of Urban Affairs; Current Sociology; Environmental Sociology

TEACHING PORTFOLIO

Institutions, Governance and International Development, graduate course

Constructing National Development Strategies, graduate course

Government Agencies: How Plans, Policies and Projects are Put into Action, graduate course

Scaling Social Enterprises: A virtual course abroad examining food producing firms in the Amazon, graduate course in partnership with UFPA (Belém), UFOPA (Santarém) and Insper (São Paulo)

Protecting Rights and Promoting Development: Labor and Environmental Standards in the Global Economy, graduate course

Doctoral Research Seminar, graduate course