

SALO V. COSLOVSKY

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ACADEMIC APPOINTMENTS

2016 - present Associate Professor of Urban Planning and Public Service
2009 - 2016 Assistant Professor of International Development
Robert F. Wagner Graduate School of Public Service
New York University, New York, NY

EDUCATION

2009 Ph.D. Urban Studies and Planning; Massachusetts Institute of Technology
2002 M.A.L.D. The Fletcher School of Law and Diplomacy; Tufts University
1996 B.S. Public Administration; Fundação Getúlio Vargas (São Paulo, Brazil)

REPORTS ON SUSTAINABLE DEVELOPMENT IN THE AMAZON

Promoting Forest-Friendly Exports in the Brazilian Amazon, NACLA Report on the Americas, June 2023

How to promote forest-friendly local economic development in the Amazon: Executive Roundtables: *Mesas Executivas e o fomento aos produtos compatíveis com a floresta na Amazônia*, June 2023, Projeto InFloresta

Strategies for the development of cocoa farming in the Amazon Rainforest: *Estratégias para o desenvolvimento da cacauicultura na Amazônia*, March 2023, Projeto InFloresta

Subnational opportunities for forest-friendly exports in the Amazon: *Oportunidades na exportação dos estados da Amazônia*, November 2021, The Inter-American Development Bank

Strategies for local economic development in the Amazon Rainforest: Lessons from three cases of business cooperation: *Estratégias para o desenvolvimento da Amazônia brasileira: Lições aprendidas dos arranjos pré-competitivos*, November 2021, Projeto Amazônia 2030

Food-oriented enterprises in the Amazon: *Amazônia: Territórios de Comidas*, October 2021, with Roberto Smeraldi e Manuele Lima. [Projeto Amazônia 2030](#)

How Bolivia dominated the global brazil-nut market: *Como a Bolívia conquistou o mercado mundial de castanha-do-brasil*, June 2021. [Projeto Amazônia 2030](#) [updated version of article published by *World Development*]

Opportunities for the export of forest-friendly products from the Amazon: *Oportunidades para Exportação de Produtos Compatíveis com a Floresta na Amazônia Brasileira*, April 2021, [Projeto Amazônia 2030](#)

PEER-REVIEWED ARTICLES

Increased Hospitalizations for Decompensated Heart Failure and Acute Myocardial Infarction During Mild Winters: A Seven-Year Experience in the Public Health System of the Largest City in Latin America, with Renato Levin et al. [PLoS One](#) 2018, 13(1): e0190733

Who Opposes Labor Regulation? Explaining Variation in Employers' Opinions, with Matthew Amengual and Duanyi Yang. [Regulation and Governance](#) 2017, 11(4), pp. 404-421

Resilience and Renewal: Labor unions, inspectors, prosecutors and the enforcement of labor laws in Brazil, with Roberto Pires and Renato Bignami. [Latin American Politics and Society](#) 2017, 59(2), pp. 77-102

Beyond bureaucracy: How prosecutors and public defenders enforce urban planning laws in São Paulo, Brazil, [International Journal of Urban and Regional Research](#) 2015, 39(6), pp. 1103-1119

Flying under the radar? The state and the enforcement of labor laws in Brazil, [Oxford Development Studies](#) 2014, 42(2), pp.169-195

Economic development without pre-requisites: How Bolivian firms met food safety standards and dominated the global brazil-nut market, [World Development](#) 2014, 54, pp. 32-45

Parallel paths to enforcement: Private compliance, public regulation, and labor standards in the Brazilian sugar sector, with Richard Locke, [Politics & Society](#) 2013, 41(4), pp.496-525

Enforcing food quality and safety standards in Brazil: The case of COBRACANA, [The Annals of the American Academy of Political and Social Science](#) 2013, 649 (1), pp.122-138

Relational regulation in the Brazilian *Ministério Público*: The organizational basis of regulatory responsiveness, *Regulation & Governance* 2011, 5(1), pp.70-89 *Translated to Portuguese and reprinted as A Regulação relacional no Ministério Público brasileiro: As bases organizacionais da capacidade de resposta regulatória, in Fontainha, Fernando and Pedro Geraldo (eds). Sociologia Empírica do Direito. Lisboa/Curitiba: Juruá, 2015*

The Sociological citizen: Relational interdependence in law and organizations, with Susan Silbey and Ruthanne Huising, *L'Année Sociologique*, 2009, 59 (1), pp.201-229

BOOK CHAPTERS

The Pragmatic politics of regulatory enforcement, with Roberto Pires and Susan Silbey, in *Handbook on the Politics of Regulation*, edited by David Levi-Faur, London: Edward Elgar Publishers, 2011

BOOK REVIEWS

Root-Cause Regulation: Protecting Work and Workers in the 21st Century, by Michael J. Piore and Andrew Schrank, in *ILR Review* 2019, 72(3) 774-778

Employment and Development under Globalization: State and Economy in Brazil, by Samuel Cohn, in *Social Forces*, 2016, 95(4), pp.1-3

OTHER REPORTS

Adoption and Diffusion of Green Innovation in Brazil: Eco-packaging for Consumer Goods and Tracking of Cattle in the Amazon, with Monica Romis, November 2019. Technical Note n° IDB-TN- 1778. Institutions for Development Sector, Competitiveness, Technology and Innovation Division, [The Inter-American Development Bank](#)

Decent work in Export Processing Zones in Latin America and the Caribbean, July 2017. prepared for the [ILO's Regional Office for Latin America and the Caribbean](#)

OP-EDs

Strategies for the sustainable development of the Amazon: *monthly opinion columns, in English and Portuguese, for PlenaMata, September 2021-present*

O que o Peru pode ensinar ao Brasil para impulsionar os produtos da Amazônia, Food Forum, April 2023

A Hora das Metas de Montreal (com Garo Batmanian), O Globo, November 2022

Produtos compatíveis com a floresta podem render R\$ 10 bilhões por ano à Amazônia, Revista Exame, Agosto 2022

A Redenção do Brasil pela Amazônia (com Denis Minev), O Globo, April 2022

Denominação de Origem Amazônica (com Roberto Smeraldi), O Globo, January 2022

OTHER MEDIA COVERAGE

My research on opportunities for forest-friendly development in the Amazon has been featured in multiple outlets, including: America's Quarterly, CNN Brazil, National Geographic Brazil, Valor Econômico, Valor International, A Folha de São Paulo, O Estado de São Paulo, O Globo, Revista Veja, Revista Exame, Revista Piauí, Revista Isto É Dinheiro, China Dialogue (also in Portuguese, Spanish and Chinese), Mongabay, South Africa Today, Museu do Amanhã, Rádio CBN, Radio Mix Manaus, Dinheiro Rural, Capital Reset, Money Times, Fast Company, Nexo Jornal, Revista Galileu, IADB Blog, AgroMais TV Bandeirantes, TV Canal Rural, TV É Tempo de Amazônia, Jornal Já, ClimaInfo, InfoAmazônia, Convergência pelo Brasil, Um Só Planeta, EcoAmazônia, Página 22, O Liberal, Food and Environmental Reporting Network, Amazonas Atual, Agência Pará, Revista Plurale, A Crítica, Rio Times, AC 24 horas, Agência Pará, O Liberal, Los Tiempos (Bolívia), Kawsachuncoca (Bolívia), Sol del Pando (Bolívia), Spincast com Zeca Martins (podcast), Época Negócios (print interview and podcast), Programa Justiça e Conservação, Agroalimento (podcast), Rádio Senado, Revista Fapesp, Neomondo, Mercado do Cacau, Podcast Do Grão a Barra, Notícias Agrícolas, Rádio EBC.

SELECTED PRESENTATIONS

O valor da floresta em pé: integração em dados sobre a Bioeconomia no Brasil, Coalizão, May 2023, *discussant*

Concertação pela Amazônia, Plenary Session May 2023, *discussant*

Unpacking the Brazilian Election, NYU IR Society, November 2022, *speaker*

One Day for the Amazon, Latin Trade, October 2022, *moderator*

The Bioeconomy and Cocoa, Conexão pelo Clima, São Paulo, Brazil, September 2022, *speaker*

Amazonian Leapfrogging: Tackling the Climate Crisis and Social Inequality with Nature-Based Solutions, Princeton University, May 2022, *speaker*

Amazonian Futures, Princeton University, November 2021, *speaker*

Forest-Based Economy EU-Brazil Conference on Climate Change and Biodiversity, June 2021, *speaker*

Bioeconomy Investment in Tropical Forests: Other Continents Experiences, Fórum de Inovação em Investimento na Bioeconomia Amazônica F2BiA, June 2021, *speaker*

Amazon Exports and the Green Wave: Traditional Markets and Environmental Investing Opportunities in Brazil, Amazon Investor's Summit, May 2021, *speaker*

5th Annual Kagan Lecture in Law and Regulation, Berkeley Law School, University of California at Berkeley, CA, March 2019, *Discussant*

Author Meets Critics, Annual Meeting of the Eastern Sociological Society (ESS), Boston, March 2019

Bioeconomia e Inovação Verde na América Latina e Caribe, Manaus, Brazil, December 2018, *speaker*

Brazil in Crisis: Resistance and Solidarity in the 21st Century, Institute for Public Knowledge, NYU, New York, NY, November 2018, *speaker*

Fourth Annual Workshop of the Political Economy of Latin America (PELA), Princeton University, April 2018, *discussant*

Presidential Panel, Annual Meeting of the Eastern Sociological Society, Baltimore, April 2018, *speaker*

Reflections on the 2018 Brazilian Elections, Columbia University, New York, February 2018, *speaker*

The Annual Meeting of the Law and Society Association (LSA), Mexico City, June 2017

Third Annual Workshop of the Political Economy of Latin America (PELA), Yale University, March 2017, *discussant*

The Impeachment Process in Brazil: Next steps and implications, Columbia University, New York, May 2016

Symposium on Brazil's Model of Low Carbon Sustainable Development, Brown University, Providence, April 2015

4th Annual Conference of the Sociology of Development Section, Providence, March 2015

Catching up to the Future? Advances and Challenges in the Politics, Society, and Social Policies of Contemporary Brazil, Brown University, Providence, November 2014

ILR School at Cornell University, Ithaca, October 2014

Bureau of International Labor Affairs, US Department of Labor, Washington DC, August 2014

26th Meeting of the Society for the Advancement of Socio-Economics (SASE), Chicago, July 2014

The Annual Meeting of the Law and Society Association (LSA), Minneapolis, June 2014

6th Annual People and Organizations Conference, Center for Human Resources, Wharton, University of Pennsylvania, October 2013

Special Program for Urban and Regional Studies (SPURS) at the Massachusetts Institute of Technology (MIT), Cambridge, February 2012

Festschrift for Judith Tandler, Massachusetts Institute of Technology, Cambridge, April 2011

29th International Congress of the Latin American Studies Association (LASA), Toronto, Canada, October 2010

Woodrow Wilson International Center for Scholars, Washington DC, January 2010

RESEARCH GRANTS, AWARDS AND FELLOWSHIPS

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| 2022 | Instituto Clima e Sociedade (with awards from Banco Santander, Banco Bradesco, Banco Itau Unibanco, Instituto Arapyau and Kawa Capital), Projeto InFloresta |
| 2021 | Amazon Initiative, The Inter-American Development Bank |
| 2020 | Instituto Clima e Sociedade, Projeto Amazônia 2030 |

- 2018 Competitiveness and innovation, The Inter-American Development Bank
- 2014 New research support, Office of the associate dean, NYU Wagner
- 2014 Stephen Charney Vladeck Junior Faculty Fellowship, New York University
- 2011 Research award from the Lincoln Institute of Land Policy
- 2011 Research award, MIT's political science department
- 2010 Faculty grant from Center for Latin American and Caribbean Studies at NYU
- 2008 Globalization and labor standards, MIT's Sloan School of Management
- 2007 The Rule of Law, Economic Development and Modernization of the State in
Brazil, funded by DFID-UK and World Bank
- 2005 Awarded [through double-blind review] MIT's Benjamin Siegel Prize for Best
Essay on Science, Technology, and Society

SELECTED PROFESSIONAL SERVICE

- 2022-present Member of the Advisory Council, Hub de Bioeconomia da Amazônia
- 2022-present Member of the Advisory Council, Bosky Agrofloresta
- 2020-present Member of the Board of Directors, IMAZON (Belém, Brazil), president '23-'26
- 2020-present Senator, University Senate at NYU
- 2018-present Convener, Tendler Network
- 2017-2019 Site director, reaccreditation NYU Urban Planning Program
- 2016-2019 NYU Wagner doctoral committee

TEACHING PORTFOLIO

Institutions, governance and international development
 Constructing national development strategies

Government agencies: How plans, policies and projects are put into action

Scaling social enterprises: A virtual course abroad examining sustainable food production in the Amazon, in partnership with UFPA (Belém), UFOPA (Santarém) and Insper (São Paulo)

Protecting rights and promoting development: Labor and environmental standards in the global economy

Doctoral research seminar