Navigating the Management Curriculum

This document takes most management courses and arranges them by the topic areas covered in Wagner’s core management course, Managing Public Service Organizations (MPSO) topic: that is, it uses the MPSO topic areas as a way to categorize the entire management curriculum. We hope it will help students make sense of the broad array of our courses, as well as enable you to see how you can explore particular interests.

NOTES:
1) Each course has been placed only under one topic to keep this relatively simple, but many courses are related to more than one topic.
2) Topic names may vary somewhat from MPSO section to section but all the courses address roughly these areas.

1. Developing a Public Service Mission:
   - Foundations of Non-Profit Management (PADM-GP.2125)
   - International Organizations and Management: The UN System (PADM-GP.2210)
   - International Organizations: NGOs (PADM-GP.2216)
   - Global Health Governance and Management (HPAM-GP.2244)
   - Understanding Social Entrepreneurship (PADM-GP.2310)

2. Team Formation, Process, and Decision Making
   - Building Effective Teams (PADM-GP.4112)

3. Strategic Analysis
   - Strategic Management (PADM-GP.2110)
   - Marketing for Nonprofit Organizations (PADM-GP.2119)
   - Managing Corporate Partnerships and Social Responsibility (PADM-GP.4134)
   - Capital Acquisition and Sustainability in Social Entrepreneurship (PADM-GP.4189)

4. Managing and Measuring Organizational Performance
   - Performance Measurement and Management (PADM-GP.2170)
   - Operations Management (PADM-GP.2173)
   - Governmental Financial Conditional Analysis (PADM-GP.4121)
   - Information Management and Systems in Public and Nonprofit Service Organizations (PADM-GP.2117)
   - Financial Management for Nonprofit and Other International NGOs (CORE-GP.1021)

1 New courses are added regularly. Some courses may be discontinued or may not be taught in a given semester. This list may not reflect all those changes.
• Government Budgeting (PADM-GP.2143)
• Program Analysis and Evaluation (PADM-GP.2173)
• Continuous Quality Improvement (HPAM-GP.2825)
• Budgeting for Health Professionals (HPAM-GP.2855)
• Surveys and Interviews (PADM-GP.4114)
• Financial Statement Analysis for Health Care and Nonprofit Organizations (PADM-GP.4128)
• Fundamentals of Accounting (PADM-GP.4130)
• Multiple Regression and Intro to Econometrics (PADM-GP.2902)
• Evidence-Based Management (PADM-GP.4113)
• Leveraging IT for Performance Management (PADM-GP.4150)

5. Designing Organizational Structure
• Nonprofit Law (PADM-GP.2107)
• Organizational Design and Social Change (PADM-GP.2132)
• Nonprofit Governance (PADM-GP.4135)
• Government 3.0: Rethinking Governance for the 21st Century (PADM-GP.2425)
• Health Care Management I: Control and Organizational Design (HPAM-GP.4833)
• Managing Service Delivery (PADM-GP.4111)
• Governance of Public/Private Finance: Policy, Law and Business (PADM-GP.4132)
• Research Tools and Methods for Public Service (PADM-GP.4143)

6. Motivating Performance and Promoting Success
• Developing Human Resources (PADM-GP.2135)
• Health Care Management II: Adaptation and the Professional Manager (HPAM-GP.4834)
• Principles of Human Resources Management for Health Care Organizations (HPAM-GP.4835)
• Issues in Human Resources Management for Health Care (HPAM-GP.4836)
• Project Management (PADM-GP.4110)
• Developing Management Skills (PADM-GP.2116)
• Reflective Practice: Learning from Work (PADM-GP.1901)

7. Communicating Effectively
• Strategic Communications for Nonprofit and Public Managers (PADM-GP.4137)
• Fundraising for Public and Nonprofit Organizations (PADM-GP.4131)
8. **Organizational Culture**
   - Leading Values-based Culture in Nonprofit Organizations ([PADM-GP.2126](#))
   - Organizational and Managerial Development ([PADM-GP.2131](#))

9. **Managing Diversity**
   - Race, Identity, and Diversity in Organizations ([PADM-GP.2129](#))
   - Women and Men in the Workplace ([PADM-GP.2112](#))

10. **Decision Making and Ethics**
    - Tools for Managing NPOs: Compliance, Internal Controls and Ethics ([PADM-GP.4142](#))
    - Ethical Issues in Public Service ([PADM-GP.4152](#))
    - Ethical Issues in Health Care Management ([HPAM-GP.4852](#))

11. **Values & Justice in Resource Allocation**
    - Organizing for Human Rights Change ([PADM-GP.2225](#))
    - Leadership and Social Transformation ([PADM-GP.2186](#))
    - Innovative Leadership for Social Development: UN and MDGs ([PADM-GP.2226](#))

12. **Power and Strategic Influence**
    - Community Organizing ([PADM-GP.2106](#))
    - Advocacy Lab ([PADM-GP.2407](#))
    - Power and Influence in Organizations and Politics ([PADM-GP.2178](#))

13. **Strategic Negotiation and Conflict Resolution**
    - Conflict Management and Negotiation ([PADM-GP.4101](#))
    - Cross-Cultural and International Negotiations ([PADM-GP.4105](#))
    - Advanced Negotiation and Mediation Skills ([PADM-GP.4108](#))
    - Labor Management Cooperation ([PADM-GP.4120](#))

14. **Leading Change**
    - Organizational Design and Social Change ([PADM-GP.2132](#))
    - Large Scale Change: Processes and Techniques for Public and Private Settings ([PADM-GP.4146](#))
    - Evidence-Based Management ([PADM-GP.4113](#))
    - Program Development and Management for International Organizations ([PADM-GP.2211](#))
    - Digital Innovation Lab ([PADM-GP.4340](#))
    - Design Thinking ([PADM-GP.4340](#))
    - Multi-Sector Partnerships: A Comparative Perspective ([PADM-GP.2430](#))

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